

1 Mamdoh Eltouby

2 A. No.

3 Q. And, like the Dong situation,
4 you're not aware of any wrongdoing on the part
5 of Santander in connection with the Freire
6 transaction; correct?

7 A. Absolutely not.

8 Q. Are you aware generally of how a
9 financing transaction happens? Let me ask it a
10 better way: During the course of a transaction
11 with a customer, are you aware of when a lender
12 becomes involved?

13 A. Yes.

14 Q. When does the lender become
15 involved?

16 A. When submit the deal, and
17 Santander send an approval. And the finance
18 guy, he is structure the deal with the
19 customer, and the customer sign the contract
20 and send it to the bank.

21 Q. Now I'm asking you generally about
22 any lender, not just Santander.

23 A. Same thing.

24 Q. So it's your understanding, then,
25 that a customer comes into a dealership?

1 Mamdoh Eltouby

2 A. Yes.

3 Q. And talks to a salesperson,
4 negotiates -- if the customer is interested --
5 with either the salesperson or with the F&I
6 guy?

7 A. Correct.

8 Q. They come together on terms of the
9 sale price?

10 A. Yes.

11 Q. And at that point they submit
12 financing requests and the underlying documents
13 to the lender; is that correct?

14 A. Correct.

15 Q. Prior to when that happens, when
16 the F&I guy or the sales guy sends over the
17 paperwork to the lender, it's correct that the
18 lender is not involved in the negotiation of
19 the terms; correct?

20 A. No.

21 Q. The lender does not get involved
22 in marketing and advertising to customers; is
23 that correct?

24 A. No.

25 Q. The first time that the lender

1 Mamdoh Eltouby

2 gets involved is after the negotiation and
3 discussions have occurred -- between the
4 salesperson and the customer, and the F&I
5 person and the customer?

6 A. Correct.

7 Q. And then the lender gets the
8 paperwork?

9 A. Correct.

10 Q. And that paperwork is a credit
11 application; correct?

12 A. Credit application.

13 Q. And is it also a buyer's order?

14 A. Buyer's order.

15 Q. What else gets sent to the lender?

16 A. Driver's license and the
17 installment contract.

18 Q. The retail installment contract?

19 A. Correct.

20 Q. And those are signed by the
21 customer?

22 A. Signed by customer.

23 Q. And filled out by the customer,
24 with respect to the credit application?

25 A. Yes.

1 Mamdoh Eltouby

2 Q. All the information is filled out
3 and it's sent off to the lender?

4 A. And Santander used to be -- to
5 make interview with the customer.

6 Q. I will get to Santander in a
7 minute.

8 A. Okay.

9 Q. I'm just talking about generally.

10 A. Yes, generally.

11 Q. And that all gets filled out, and
12 the lender is not involved in filling out that
13 information?

14 A. Correct.

15 Q. And then the lender gets the
16 information and decides whether to purchase the
17 retail installment contract and fund the
18 transaction?

19 A. Correct.

20 Q. Is that correct?

21 A. Mm-hmm.

22 Q. And you indicated that Santander
23 required an interview with the customer?

24 A. With the customer, yes.

25 Q. Does that occur before or after

1 Mamdoh Eltouby

2 the funding occurs?

3 A. No, after the customer taking the
4 car. Before the funding.

5 Q. But after the customer has taken
6 the car --

7 A. We verify with the customer
8 everything is okay, you driving the car, you
9 have the car, anything wrong, this, this, this.
10 They say it's fine, everything is fine, then
11 it's funded.

12 If they not -- if they cannot get
13 to the interview, then they don't fund it.

14 Q. What is your understanding of
15 that; how do you know that that's the
16 procedure?

17 A. Because I know very good when the
18 car is not funded, then the customer not make
19 interview with the bank.

20 Q. Do you follow up to make sure that
21 those interviews have occurred, or is that not
22 your job?

23 A. If I see this car not funded, I go
24 to ask in the F&I guy, ask him why is the car
25 not funded.

1 Mamdoh Eltouby

2 Q. Do you recall that happening in
3 connection with Santander at all?

4 A. He -- he is the connection with
5 Santander.

6 Q. Do you recall that ever happening,
7 in which funding didn't occur because the
8 interview had not happened?

9 A. Sometimes they return the
10 contract.

11 Q. And that is Santander?

12 A. Yeah, because they cannot reach
13 the customer.

14 Q. Do you know if Santander made
15 demands for indemnification in these cases;
16 Freire and Dong? Have you ever seen any demand
17 letters?

18 A. Demand letters?

19 Q. Yes.

20 MR. BRENER: I will mark them.

21 (Multipage document, the top page
22 being a letter on letterhead of LeClair
23 Ryan, dated March 14, 2014, is marked as
24 Defendant's Exhibit B for
25 identification, as of this date.)

1 Mamdoh Eltouby

2 (Letter on letterhead of LeClair

3 Ryan, dated June 23, 2014, Document is

4 marked as Defendant's Exhibit C for

5 identification, as of this date.)

6 (A brief recess is taken.)

7 oOo

8 Q. Let me show you what has been

9 marked as Exhibits B and C.

10 MR. SIMON: These were sent to

11 Bruce; they were sent to New York Motor

12 Group in care of Bruce, Bruce got both

13 these.

14 Q. The outstanding question is: Have

15 you seen these documents before? Take a look

16 at them.

17 MR. SIMON: The demand letters,

18 and that is his law firm. Do you see?

19 A. I never see this.

20 Q. Either one; either B or C?

21 A. Not this one here. [Indicating.]

22 Q. That's different, hold on. You

23 looked at Defendant's Exhibit C, which

24 references the Dong case. And you have also

25 not seen Defendant's Exhibit B, which

1 Mamdoh Eltouby

2 represents the Freire case.

3 A. I never see these, either one.

4 MR. SIMON: Just so the record is
5 clear, both B and C are two-page letters
6 from the law firm of LeClair Ryan,
7 signed by Mr. Brener. Exhibit C is just
8 a two-page letter. B is a two-page
9 letter and it has an exhibit attached to
10 it, what has been marked as Exhibit A
11 previously.

12 MR. BRENER: I think Defendant's
13 Exhibit C also referenced the
14 contract -- it may not be in that
15 exhibit, but it was sent as well. It
16 just doesn't have a copy attached to it.
17 But if you look at the letter, it
18 references the contract as well.

19 MR. SIMON: Yes. To define this,
20 C references the Dong lawsuit, and B
21 references the Freire lawsuit.

22 MR. BRENER: Right. To be clear,
23 though, each letter references --

24 MR. SIMON: References Exhibit A.

25 MR. BRENER: Yes. And enclosed,

1 Mamdoh Eltouby

2 attached, as well.

3 MR. SIMON: Right.

4 Q. You have not seen those before?

5 A. No. Can I get a copy of these?

6 Q. I will get you a copy.

7 A. Okay, no problem.

8 MR. SIMON: Minsky has these.

9 Q. Mr. Minsky signed both on behalf
10 of New York Motor Group and Planet Motor Cars,
11 but you have not seen them.

12 Do you understand what demand
13 letters are generally?

14 A. Not really.

15 Q. Those were demand letters sent by
16 my law firm on behalf of Santander, referencing
17 the contract that we just went through -- which
18 is Defendant's Exhibit A -- citing provisions
19 in the contract and seeking payment and
20 indemnification from the dealership. That's
21 what a demand letter is.

22 You did not receive that?

23 A. No.

24 Q. I'm not going to ask you if
25 Mr. Minsky spoke to you about it, but you're

1 Mamdoh Eltouby
2 not aware of demand letters coming from
3 Santander to the dealerships?

4 A. No.

5 Q. Is that correct; you're not aware
6 of that?

7 A. Yes.

8 MR. BRENER: If you need copies of
9 those letters, I'm happy to give you
10 copies of those.

11 THE WITNESS: Thank you.

12 MR. BRENER: I don't think I have
13 any further questions at this point. I
14 appreciate it. I may have a follow-up
15 or two after other counsel ask
16 questions. I appreciate your time.
17 Thank you.

18 MR. LANE: Off the record.

19 (A discussion is held off the
20 record.)

21 oOo

22

23 CONTINUED EXAMINATION BY MR. LANE:

24 Q. Mr. Eltouby, it's Peter Lane
25 again, as you recall. I'm counsel for Boris

1 Mamdoh Eltouby

2 Freire, Miriam Osorio and Zhenghui Dong. I
3 just have some follow-up questions for you in
4 relationship to some of the things that
5 Mr. Brener just asked you.

6 You were at the deposition for
7 Zhenghui Dong --

8 A. Yes.

9 Q. -- back in February?

10 A. Yes.

11 Q. And I believe I just heard you
12 testify that at that deposition was the first
13 time that you had heard that Zhenghui Dong
14 accused New York Motor Group of forging a
15 retail installment contract and assigning it to
16 Santander?

17 A. Correct.

18 Q. Before that deposition, no one had
19 ever told you that Zhenghui Dong had made that
20 complaint?

21 A. No. I just only get her from DMV,
22 that the girl she complained that she paid the
23 car.

24 Q. So there was a DMV
25 investigation --

1 Mamdoh Eltouby

2 A. Yes.

3 Q. -- about Zhenghui Dong?

4 A. Yeah, DMV. I sent to DMV already
5 the bill of sale what I have, and installment
6 contract. Then I don't hear from DMV. Then
7 they come again. Then what happen is the
8 lawsuit is coming, you know. The DMV come in
9 and find out there's a lawsuit going on and
10 then they back up.

11 Q. Did Nada, your daughter, ever tell
12 you that Zhenghui Dong had come to the
13 dealership and complained?

14 A. She tell they come a couple of
15 time. She try to verify the verification with
16 Santander to get the deal done.

17 Q. That's what Nada --

18 A. To get the deal funding. That's
19 what I understand.

20 Q. That's what Nada told you?

21 A. This what he tell her and tell me.

22 Q. Who is "he"?

23 A. Julio.

24 Q. But after Julio left New York
25 Motor Group, did Nada ever tell you that

1 Mamdoh Eltouby

2 Zhenghui Dong had come in and complained that a
3 contract had been forged -- or did she ever
4 tell you that?

5 A. No.

6 Q. Did she ever tell you that
7 Zhenghui Dong had come to the dealership and
8 complained about the transaction?

9 A. No.

10 Q. Did she ever tell you that
11 Zhenghui Dong came to the dealership and showed
12 her two different retail installment contracts
13 and one had a forged signature on it?

14 A. No.

15 Q. You never got any information like
16 that?

17 A. Never.

18 Q. When did Nada stop working at New
19 York Motor Group?

20 A. I think, in January 2014.

21 Q. After Nada left, were there any
22 women who continued working in New York Motor
23 Group's locations?

24 A. The place is closed, more or less
25 it's closed, because we cannot operate with no

1 Mamdoh Eltouby

2 Consumer Affairs license.

3 Q. You lost your Consumer Affairs
4 license in January of 2014?

5 A. No. In November or December --
6 yeah, November.

7 Q. Were there any other women working
8 in New York Motor Group besides Nada?

9 A. Some -- a girlfriend from Dewan.

10 Q. Dewan's girlfriend?

11 A. Yeah, Dewan's girlfriend.

12 Q. What did she do at New York Motor
13 Group?

14 A. She was hanging out by him. She
15 not working.

16 Q. Did she ever speak to customers?

17 A. Could be. I have no idea. I was
18 not there.

19 Q. Did Nada ever tell you that
20 Ms. Dong had come to the dealership and called
21 the police?

22 A. No.

23 Q. Were you aware that Ms. Dong was
24 at your dealership and called 911 and had the
25 police come to the dealership?

1 Mamdoh Eltouby

2 A. There was every day police over
3 there. Was every day, this is from problem
4 for -- from Mr. Estrada. People coming to find
5 out the place is closed, and say "Where is
6 Estrada? I want my money." Then they call the
7 police. Every other day until I close the
8 business. I say this not going on and on, this
9 doesn't make any sense.

10 Q. Did Nada tell you every time the
11 police came to New York Motor Group?

12 A. Not really.

13 Q. Were you curious that the police
14 kept coming to New York Motor Group so much?

15 A. Yes.

16 Q. Did you look into what the police
17 were doing at New York Motor Group?

18 A. I know very good this is
19 everything that he did it wrong. When the
20 people come and not see him over there, they
21 asking for the money back. "I want my money
22 back." Then we asking, "Which money?" We
23 asking couple time, inform us, please, why are
24 you coming here? Sometimes I come into the
25 place, I see people sit down, waiting --

1 Mamdoh Eltouby

2 waiting for Mr. Julio Estrada only, you know.

3 I ask them, "Why you guys waiting?" Then they

4 say, "We have nothing. This is only waiting

5 for Mr. Estrada." I say, "Okay, what's the

6 problem?" They tell, "Okay. Mr. Estrada."

7 All the time.

8 Q. After Julio Estrada left New York
9 Motor Group, when people came to complain after
10 he left, were there ever times that you were
11 there?

12 A. No. Most of the time I was not
13 there, because it's closed, the gate is down.

14 Q. But after Julio Estrada left, did
15 you tell Nada that if people complained about
16 Julio Estrada she should tell them that he no
17 longer works there?

18 A. Yes.

19 Q. Did you give her any direction on
20 what she should do to resolve the problems that
21 people were coming to complain about?

22 A. No. We give them the phone number
23 for Mr. -- what's his name? -- the DA.
24 Driscoll.

25 Q. Detective Driscoll?

1 Mamdoh Eltouby

2 A. Driscoll.

3 Q. You would give people Detective
4 Driscoll's phone number?

5 A. Yes.

6 Q. If a consumer came in and said to
7 you, "Julio Estrada ripped me off" --

8 A. Correct.

9 Q. -- you would just give them the
10 number for Detective Driscoll?

11 A. Yeah, because he take the money
12 from them outside of the dealership and give
13 them already contract -- like I told you,
14 explained, DLR, like this contract. The bogus
15 contract, you know.

16 Q. You would just give them Detective
17 Driscoll's phone number?

18 A. Yes. Tell them to go contact the
19 DA right away.

20 Q. Would you help them resolve the
21 financial problems that they were complaining
22 about?

23 MR. SIMON: This is asked and
24 answered.

25 A. How?

1 Mamdoh Eltouby

2 Q. I'm just asking, did you or didn't
3 you; yes or no?

4 A. No.

5 Q. Before, when Mr. Brener was asking
6 you about the transaction with Zhenghui Dong,
7 you had indicated that once Santander funded
8 the loan document that was assigned, the money
9 from Santander was used to pay off Palisades?

10 A. Pay the cars.

11 Q. And pay the vendors for the
12 after-sale products?

13 A. Yes, yes.

14 Q. Are you aware that Ms. Dong had
15 previously paid over \$13,000 in cash for the
16 Civic?

17 A. No clue.

18 Q. You had no idea?

19 A. No idea. That's the reason the
20 first time when I see her, I was big surprise.

21 MR. LANE: I would like to have
22 this marked as Plaintiff's Exhibit 18.

23 (Document with the heading
24 "Receipt," bearing the date of July 30,
25 2013, is marked as Plaintiff's

1 Mamdoh Eltouby

2 Exhibit 18 for identification, as of
3 this date.)

4 MR. LANE: Let's mark this one
5 too, as Exhibit 19.

6 (Document is marked as Plaintiff's
7 Exhibit 19 for identification, as of
8 this date.)

9 Q. I will hand you what has been
10 marked as Exhibit 18.

11 A. Yes. This is a bogus.

12 Q. I didn't ask the question. What
13 does that look like?

14 A. Somebody is making internet or
15 computer receipt, write my name.

16 Q. Does it say "New York Motor Group"
17 on the document?

18 A. Yes.

19 Q. With the address for New York
20 Motor Group?

21 A. Yes.

22 Q. And it looks like it's a receipt
23 for cash?

24 A. No. I not give a receipt for
25 cash.

1 Mamdoh Eltouby

2 Q. I'm asking you: Does it look like
3 it's a receipt for cash?

4 A. It's written here, "Receipt."

5 Q. Is New York Motor Group's address
6 on the receipt?

7 A. Yes.

8 Q. Thank you.

9 A. Anybody can do this. What does it
10 say, the initial of the guy here receive it,
11 and paid or something. If you make a receipt
12 like this on the computer, this is gonna be
13 exactly the records? I never give customer
14 receipt like this.

15 Q. You never gave a customer a
16 receipt like this?

17 A. Yes. This could be Julio's, that
18 he was creating anything, and he do it, exactly
19 like the DLR.

20 Q. Okay. Did you have any idea that
21 Julio Estrada was creating receipts like that?

22 A. No.

23 Q. If you had seen receipts like
24 that, would you have done anything about them?

25 A. Sure. I gonna be asking first of

1 Mamdoh Eltouby

2 all, first thing I gotta ask him for the money.

3 Where is this money going? Who received the
4 money?

5 Q. Are you testifying today that you
6 never received any cash for Zhenghui Dong's
7 transaction --

8 A. Zero.

9 Q. -- until Santander funded the
10 loan?

11 A. Exactly. Correct. I'm telling
12 you, he take advantage for people that not
13 understand English.

14 Q. I will put Exhibit 19 in front of
15 you as well. Can you take a look at that?

16 A. Installment contract.

17 Q. That's what you call a retail
18 installment contract?

19 A. Correct.

20 Q. Who is listed as the seller on the
21 retail installment contract?

22 A. It says New York Motor Group, yes.

23 Q. Who is the buyer on that contract?

24 A. Dong.

25 Q. Who signed that contract?

1 Mamdoh Eltouby

2 A. I have no idea. I don't know the
3 signature for the lady.

4 Q. Who signed the contract as the
5 seller? Whose name is listed at the bottom of
6 the contract as the seller?

7 A. Here?

8 Q. Not the signature, but the
9 printed-out name of the seller.

10 A. New York Motor Group.

11 Q. Do you recognize the signature on
12 the seller's line?

13 A. Yes.

14 Q. Whose signature is that?

15 A. This is -- what's his name?
16 Angel.

17 Q. That is Angel's signature?

18 A. Yes.

19 Q. Have you ever seen this contract
20 before; Exhibit 19?

21 A. No. Who is the bank here?

22 Q. I'm sorry?

23 A. Can you show me again?

24 Q. Sure, take a look.

25 A. It's not showing, it's not showing

1 Mamdoh Eltouby

2 the bank.

3 Q. There's no assignee listed at the
4 bottom of the contract?

5 A. No. It's not showing what is the
6 bank, what is the bank's name.

7 Q. At any dealership that you worked
8 at, once an F&I representative gets a signed
9 retail installment contract, where does the
10 contract go?

11 A. To the bank.

12 Q. Do you keep a copy at the
13 dealership?

14 A. Yes.

15 Q. Would Julio Estrada put the retail
16 installment contract copies for the dealership
17 in any particular file?

18 A. He keep the file with him until
19 the deal gets funded.

20 Q. Until the deal gets funded?

21 A. Correct.

22 Q. You said previously -- if I'm not
23 wrong -- that before Santander funded the deal,
24 you had asked him --

25 A. Several times.

1 Mamdoh Eltouby

2 Q. -- why it wasn't funded?

3 A. Why isn't this funded? He keep
4 telling me it's not interview because the lady
5 speak only Chinese, and they don't -- they
6 can't -- understand, and they keep sending the
7 contract back.

8 Q. If a bank sends a contract -- I'm
9 sorry, you were going to say something?

10 A. Yes. Then I tell him, "Okay,
11 bring the car back, and also get me my car back
12 to the lot, because I don't receive any money.
13 I'm out of the money and the car."

14 Q. If a bank returns a contract to
15 the dealership, how does it return it?

16 A. Federal Express.

17 Q. So it physically mails the contract
18 back to the dealership?

19 A. Yes.

20 Q. I think you said that you spoke to
21 the district attorney about Zhenghui Dong's
22 case?

23 A. After I was here, you know, after
24 I get surprised when she say "It's not my
25 signature," I speak with him. He refer me,

1 Mamdoh Eltouby

2 tell me go to the precinct and to just tell
3 them everything and make a report, you know,
4 and then we add it to his case.

5 Q. Did you make a report?

6 A. I gotta go over there.

7 Q. So you have not made a police
8 report?

9 A. Not yet, but I got to.

10 Q. When did the DMV contact you about
11 Ms. Dong's case?

12 A. This is long time ago.

13 Q. In the winter of 2014?

14 A. In the beginning, yes, could be in
15 the beginning.

16 Q. What did you do after the DMV
17 contacted you about her case?

18 A. You know, I faxed the DMV all the
19 paperwork I have in the file, and then he come
20 to me and he tell me this is that she -- he
21 tell me this is, she doesn't take a loan or
22 something. I tell him, "Can you brought her
23 here, that I can ask her or something?" He
24 tell me that she not understand any word of
25 English.

1 Mamdoh Eltouby

2 Q. What did you do after that?

3 A. Then I surprise when I get a
4 lawsuit right away, you know, and I say, what's
5 going on? Then I called Bruce Minsky and tell
6 him also, this lady, I cannot talk to her, I
7 cannot communicate with her, I wish she can
8 speak English so then I can see exactly what's
9 the problem.

10 Q. Did you ask Bruce Minsky to help
11 you negotiate anything with Zhenghui Dong?

12 A. Yes, yes. And she doesn't speak,
13 hardly speak, English. This is the case, this
14 is cut me already from, you know, they cut the
15 dealership from Santander. Santander, when
16 they find this, the legal department cut me
17 right away, you know. Because she said, "This
18 is not my signature."

19 I tried to, you know, to call them
20 to communicate with them. This is a big, big
21 company, you know. Who you can call? Who you
22 asking? I asked the rep from the bank to help
23 me, you know. They tell me it's out of my
24 hands, it's from the top, from the legal.

25 Q. Who is the rep at the bank that

1 Mamdoh Eltouby

2 you spoke to?

3 A. Carl. His name is Carl.

4 Q. Carl, C-A-R-L?

5 A. Yes.

6 Q. Do you know his last name?

7 A. He's Korean guy.

8 Q. Did you ever meet him in person or
9 you just spoke to him on the phone?

10 A. I speak with him on the phone. He
11 come also to the place.

12 Q. Where does he work?

13 A. He's the rep.

14 Q. Do you know where his office is
15 located, physically?

16 A. No. He's in the field. He go
17 from dealer to dealer and see what's any
18 problem with this and this, you know.

19 Q. When do you think you last spoke
20 to Carl to try and resolve this with Zhenghui
21 Dong?

22 A. After I get cut from them, I tell
23 him is there anyhow that we can solve the
24 problem? I don't know anything about the
25 problem. And I try to -- you know very good

1 Mamdoh Eltouby

2 Julio Estrada was in jail, you know, or he get
3 arrested or something and in the meantime I get
4 also helpless, you know. I wish I can call the
5 girl to speak with her. She not speak one word
6 English.

7 Q. Did anyone contact you and tell
8 you that Boris Freire was demanding to return
9 the car and get a refund?

10 A. No.

11 Q. Nobody ever said that to you?

12 A. No. I don't know even what
13 nationality he is. I don't even know what
14 language he speak.

15 Q. But no one ever contacted you
16 around November or December of 2013 and said
17 that Boris Freire would like to return the car
18 and just get a refund?

19 A. None.

20 Q. Do you remember finding out about
21 Simon Gabrys's lawsuit?

22 A. Yes.

23 Q. How did you find out about Simon
24 Gabrys's lawsuit?

25 A. Bruce. Bruce tell me.

1 Mamdoh Eltouby

2 Q. After your attorney told you about
3 Simon Gabrys's lawsuit, did you conduct any
4 investigation into the papers for Simon
5 Gabrys's transaction?

6 A. I not remember. He buy, I think,
7 a Camry or something like this.

8 Q. If it will help your memory, I
9 will let you know that he bought a Nissan of
10 some kind. I don't remember what kind.

11 A. Nissan?

12 Q. Yes.

13 A. A Nissan Murano, maybe?

14 Q. I don't know. But did you look
15 into the papers?

16 A. I don't really remember. I know
17 not with the name, I know with the cars, you
18 know, with the car make and the model. I feel
19 the guy he bought this, then I remember him. I
20 wish I see these people and I, you know, I
21 speak with them and solve the problem.

22 Q. When did you find out about
23 Zhenghui Dong's lawsuit?

24 A. Here.

25 Q. The lawsuit.

1 Mamdoh Eltouby

2 A. The lawsuit?

3 Q. Yes.

4 A. When I get from Santander cut.

5 Q. When did you get cut from

6 Santander? I'm sorry if you already answered
7 that question.

8 A. I think July -- June.

9 Q. Of 2014?

10 A. Yes.

11 Q. So you were cut from Santander in
12 June 2014?

13 A. 2013 or '14. I not remember
14 exactly if it's '13 or '14. I have to refresh
15 my memory. What is the contract?

16 Q. I believe that the contract
17 assigned to Santander was dated August of 2013.

18 A. August 2013, yes.

19 Q. So do you remember when you were
20 cut from Santander?

21 A. To tell you exactly time, I have
22 to go back and see exactly what.

23 Q. When you say that you were cut,
24 did Santander stop doing business with you --

25 A. Correct.

1 Mamdoh Eltouby

2 Q. -- at all dealerships that you
3 worked at?

4 A. Correct.

5 Q. Including Planet Auto Group?

6 A. They don't have this bank at this
7 time.

8 Q. At Hillside Motors?

9 A. I don't have this bank at
10 Hillside.

11 Q. So at New York Motor Group?

12 A. No. Planet.

13 Q. Planet was the only one that had
14 this?

15 A. Yes.

16 Q. But Planet was not in operation in
17 2014; isn't that correct?

18 A. Yes. The reason I'm telling you,
19 I don't remember it's 2013 or '14, I don't
20 know.

21 Q. When Planet cut you because of
22 Zhenghui Dong --

23 MR. BRENER: Objection. I think
24 you said it wrong. It's not "Planet."
25 It's Santander.

1 Mamdoh Eltouby

2 MR. LANE: Thank you so much.

3 Q. When Santander cut you, when
4 Santander stopped doing business with your
5 dealerships, did you take any actions to review
6 Ms. Dong's transaction?

7 A. Yes.

8 Q. You reviewed the file?

9 A. I called. I see the file, and I
10 already sent it to the Motor Vehicle, all the
11 paper -- I told you before -- and also I tried
12 to contact Bruce and tell him this, why you not
13 see what's a problem exactly. But I'm sorry to
14 say Bruce is very busy.

15 Q. I see.

16 A. He never -- okay, don't worry,
17 don't worry, and then put me on shelf.

18 MR. LANE: I don't really want you
19 to tell me about your conversations with
20 your lawyer.

21 Q. When you were answering
22 Mr. Brener's questions just now, I believe you
23 indicated -- and correct me if I'm wrong -- you
24 indicated that Planet Motor Cars and Planet
25 Auto Group are sister companies?

1 Mamdoh Eltouby

2 A. No. This is, okay, I corrected
3 right away, in two minutes. I say two
4 different identities.

5 Q. And then you also testified that
6 your son had signed contracts with Santander?

7 A. Correct.

8 Q. Yet he had attempted to sign your
9 signature on the contract?

10 A. Probably he did this without any,
11 you know, obligation, because I'm his father,
12 you know.

13 Q. How old was your son when he was
14 signing these contracts with Santander?

15 A. At this time he was -- he was born
16 1978, and this was 2010. This mean he was
17 27 -- no.

18 Q. Thirty-two years old?

19 A. Thirty-two? Yes, yes, 32.

20 Q. Thirty-two years old?

21 A. Thirty-two.

22 Q. How long had he been working at
23 Planet Motor Cars?

24 A. All of his life, you know. When
25 he was -- he finished NYU, and he was working

1 Mamdoh Eltouby
2 mortgage broker. Then he working for Acura,
3 Manhattan Acura. Then he come and working for
4 me.

5 Q. Did you tell him that he should be
6 signing your name to contracts on behalf of
7 Planet Motor Cars?

8 A. I never told him sign my name.

9 Q. Did you know that he was signing
10 your name on the contracts?

11 A. No. I didn't know. I see -- the
12 first time I see this.

13 Q. When Mr. Brener showed that to you
14 just now was the first time?

15 A. I see the first time. I recognize
16 right away this is not my signature.

17 MR. LANE: Do you have any
18 follow-up after that?

19 MR. BRENER: I have no follow-up.

20 MR. LANE: Okay. I'm going to
21 pass the witness. We will take a break
22 and we will resume with Mr. Grossman.

23 (A discussion is held off the
24 record. A brief recess is taken.)

25 oOo

1 Mamdoh Eltouby

2 EXAMINATION BY MR. GROSSMAN:

3 Q. Good afternoon, Mr. Eltouby. My
4 name is Lance Grossman. I am the attorney for
5 M&T Bank. I represent M&T Bank in three of the
6 related lawsuits, for which the plaintiffs are
7 Chowdhury, Gabrys and Tuhin.

8 I will ask you a series of
9 questions. If at any time you don't understand
10 my question, sir, please advise me, and I will
11 do my best to rephrase the question. If you
12 answer the question, sir, I will interpret that
13 to mean that you understood the question, and I
14 will move on to the next question.

15 The same ground rules apply as
16 when the other attorneys asked you questions.
17 If you don't understand, please so advise me.
18 If you need to take a break, please so advise
19 me and I will do my best to try to accommodate
20 you.

21 Obviously, you have now been here
22 long enough to know that the court reporter
23 takes down only verbal statements, not hand or
24 head movements or gestures. I will ask you to
25 verbalize your answers. Once again, the court

1 Mamdoh Eltouby

2 reporter only takes down one person talking at
3 a time. Please allow me to finish my question
4 before you answer, and I will allow you to
5 finish your answer before I start the next
6 question. Are you okay with that?

7 A. Yes.

8 Q. We've been going for a long time
9 over two days, sir. In deference to your
10 counsel, I just want to make sure that you're
11 okay to proceed with this deposition. I don't
12 know how much longer it's going to be. I will
13 try to get done as soon as I can, but I do want
14 to make sure that after this extended period of
15 time that you are capable of continuing with
16 your deposition.

17 A. Yes.

18 Q. Sir, with respect to M&T Bank, do
19 you remember when you were first introduced to
20 M&T Bank?

21 A. Over ten years ago.

22 Q. And that was through which
23 company?

24 A. Planet Motor Car.

25 Q. How were you introduced?

1 Mamdoh Eltouby

2 A. This is Jim Erickson.

3 Q. Mr. Erickson is the M&T
4 representative in your district or in your
5 area?

6 A. My district, yes.

7 Q. Did there come a point in time,
8 sir, when you discussed with Mr. Erickson
9 obtaining financing from M&T Bank?

10 A. No. It was opening for sign
11 independent dealer.

12 Q. He was signing independent
13 dealers?

14 A. Yes.

15 Q. And Planet Motor Cars was an
16 independent dealer at that time?

17 A. Correct.

18 Q. At that time, did Planet Motor
19 Cars have any other banks that they were using
20 for financing?

21 A. Yes.

22 Q. Who were they at that time?

23 A. Capital One. TD Financial. Ally
24 Bank.

25 Q. TD Bank, Ally and?

1 Mamdoh Eltouby

2 A. Capital One. And Credit

3 Acceptance Corp.

4 Q. Sir, just a couple of questions as
5 a background. Who is the person that would
6 open up and review the mail that comes in to
7 Planet Motor Cars?

8 A. We have a controller.

9 Q. Who was the controller?

10 A. She was named Julie King.

11 [Phonetically]

12 Q. Who would be the person that would
13 open up the mail in the years 2013 and 2014?

14 A. 2013 and 2014?

15 Q. Yes.

16 A. In which company?

17 Q. Let's start with Planet Motor
18 Cars.

19 A. In 2013 and 2014 -- there was not
20 exist in '14. It was only until '13.

21 Q. Okay. In 2013, who would open up
22 the mail at Planet Motor Cars?

23 A. This is one of the secretaries.

24 Q. Secretaries?

25 A. Yes.

Mamdoh Eltouby

Q. Did you review the mail that came in?

A. Yes, if any problem.

Q. What about New York Motor Group in 2013 and 2014; who would open up the mail there?

A. It was my daughter, Nada.

Q. Would you review the mail that Nada opened up and looked at?

A. Yes, if there's any problem, she tell me.

Q. Following up with what previous counsel had asked you, I don't think I was able to determine whether or not you were an officer -- not an owner, an officer -- at Planet Motor Cars at any time through today. Are you an officer?

A. No. I was only manager, a GM.

Q. GM, general manager?

A. General manager, yes.

Q. You were never an officer?

A. No.

Q. Were you ever an officer at New York Motor Group?

Mamdoh Eltouby

A. Yes, I am.

Q. And you still are?

A. Yes.

Q. What job title do you have?

A. Officer.

Q. President, vice president,

secretary?

A. Member.

Q. A member?

A. Because it's LLC.

Q. Who were the officers at Planet Motor Cars, if you were never an officer?

A. It was Mohamed Masaud and Magdy Eltouby.

Q. Do you know what their office or positions were? Do you know if one was a president, vice president, treasurer; do you know?

A. Magdy was like a secretary, and Mohamed was president.

Q. Did anyone else ever have authorization to sign any documents as president or secretary other than those two, as far as you know?

1 Mamdoh Eltouby

2 A. No.

3 Q. During the time that you were
4 involved with Planet Motor Cars and New York
5 Motor Group, was M&T Bank ever involved in
6 advertising of any automobile?

7 A. No.

8 Q. Was M&T Bank ever involved in
9 determining what the price of any automobile
10 was to be advertised for?

11 A. No.

12 Q. At any time was M&T Bank ever
13 involved in determining the price that any
14 particular automobile was to be sold for?

15 A. No.

16 Q. During the time that you were
17 involved, sir, with Planet Motor Cars and New
18 York Motor Group, was M&T Bank ever involved in
19 which cars were put out on the lot?

20 A. No.

21 Q. Were they ever involved directly
22 with any of the floor planners that were
23 involved?

24 A. No.

25 Q. Did M&T Bank ever have a copy of

1 Mamdoh Eltouby

2 or review any of the contracts that either of
3 those companies had entered into with the floor
4 planners?

5 A. No.

6 Q. Sir, to try to save some time:
7 Mr. Brener during his questioning of you asked
8 you a series of questions regarding dealer
9 agreements?

10 A. Mm-hmm.

11 Q. Is that a "yes"?

12 A. Yes.

13 Q. And you testified that you knew
14 what a dealer agreement was?

15 A. Correct.

16 Q. And you had testified, I believe,
17 when Mr. Brener asked you about some of the
18 terminology in the Santander dealer agreement;
19 do you remember that?

20 A. Yes.

21 Q. Were you aware if Planet Motor
22 Cars and New York Motor Group had also entered
23 into any dealer agreements with M&T Bank?

24 A. I know only New York -- um, Planet
25 Motor Cars, yes.

1 Mamdoh Eltouby

2 Q. You are aware of a written dealer
3 agreement --

4 A. Yes.

5 Q. -- between Planet Motor Cars and
6 M&T Bank?

7 A. Correct.

8 MR. SIMON: I'm sorry, you also
9 asked about New York Motor Group too;
10 right?

11 MR. GROSSMAN: Yes. And he said
12 he only was aware of one.

13 THE WITNESS: No. In New York
14 Motor Group.

15 Q. You are not aware of an agreement
16 with Planet Motor Cars?

17 A. Yes.

18 Q. I'm confused, I'm sorry. Let's
19 start again. New York Motor Group --

20 A. Yes.

21 Q. -- were you aware of a written
22 dealer agreement with M&T Bank?

23 A. Yes.

24 Q. Planet Motor Cars; were you aware
25 of a written dealer agreement with M&T Bank?

1 Mamdoh Eltouby

2 A. Yes.

3 Q. So there were two dealer
4 agreements?

5 A. Yes.

6 MR. GROSSMAN: Let's have these
7 marked.

8 (Document entitled "Dealer
9 Agreement" is marked as Defendant's
10 Exhibit D for identification, as of this
11 date.)

12 (Document entitled "Dealer
13 Agreement" is marked as Defendant's
14 Exhibit E for identification, as of this
15 date.)

16 (A discussion is held off the
17 record.)

18 Q. Sir, I will show you two
19 documents. One is labeled Defendant's
20 Exhibit D and one is labeled Defendant's
21 Exhibit E for identification.

22 MR. SIMON: Off the record.

23 (A discussion is held off the
24 record.)

25 Q. I will show you Exhibits D and E

1 Mamdoh Eltouby

2 for identification. Exhibit D is PRFD000004
3 through and including 000007. And Exhibit E is
4 PRFD000000 through and including 000003.

5 I will ask you to take a look at
6 those documents, please.

7 MR. SIMON: You just said "PRFD"?

8 MR. GROSSMAN: Yes.

9 MR. SIMON: That stands for what,
10 "PRFD"?

11 MR. GROSSMAN: That's a response
12 to Plaintiff's Request For Documents.

13 MR. SIMON: That's from M&T Bank?

14 MR. GROSSMAN: Yes.

15 MR. SIMON: Okay, thank you.

16 Q. Sir, I want to make sure that you
17 have had an adequate opportunity to review it
18 with your counsel if necessary. Have you
19 looked at these documents?

20 A. Yes.

21 Q. Do you recognize what these
22 documents are?

23 A. I believe this is the agreement
24 between --

25 Q. Well, just tell me which one

1 Mamdoh Eltouby

2 you're looking at. Give me the exhibit letter.

3 A. Dealer agreement. Exhibit E.

4 Q. And that is a dealer agreement for
5 Planet Motor Cars?

6 A. Yes.

7 Q. Do you see a signature on the last
8 page, sir?

9 A. Yes.

10 Q. And the date, what was the date?

11 A. The date was 2004.

12 Q. March 22, 2004?

13 A. Correct.

14 Q. Do you see that it's signed, where
15 it says "By" on the second line down?

16 A. Yes.

17 Q. Could you tell me whose signature
18 that is?

19 A. I think it's my son.

20 Q. Your son's signature?

21 A. Yes.

22 Q. That's not your signature?

23 A. No. My signature is right there.

24 [Indicating.]

25 Q. Your son signed this as president

1 Mamdoh Eltouby

2 of Planet Motor Cars in 2004?

3 A. Yes.

4 Q. He was working at Planet Motor
5 Cars in 2004?

6 A. Yes, he did.

7 Q. And on Exhibit D -- the other
8 dealer's agreement -- there is a signature on
9 the last page?

10 A. This is my signature.

11 Q. As president of?

12 A. New York Motor Group.

13 Q. What is the date of this?

14 A. This is November 2012.

15 Q. Do these documents tell you when
16 M&T Bank started to do financing for both
17 Planet Motor Cars and New York Motor Group?

18 A. It started already from 2004 for
19 Planet Motor Car, and 2012 from New York Motor
20 Group.

21 Q. Just for my own edification, I
22 want to ask you this: The signatures on the
23 last page of each document you're saying are
24 different signatures?

25 A. Yes.

1 Mamdoh Eltouby

2 Q. Your testimony, sir, is that you
3 never signed a dealer's agreement for Planet
4 Motor Cars?

5 A. Yes.

6 Q. Again, without wasting a lot of
7 time, Mr. Brener asked you a number of
8 questions regarding what was contained in
9 Santander's dealer agreement. I want to first
10 ask you a general question. Do you believe
11 that the dealer agreement I have shown you as D
12 and E set out the duties and obligations of
13 both Planet Motor Cars and New York Motor Group
14 to M&T Bank with respect to financing?

15 A. Correct.

16 Q. And that the obligations contained
17 in both of these documents were obligations
18 that each of those companies were to abide by
19 in order to remain in good standing with M&T
20 Bank?

21 A. Yes.

22 Q. Looking, for example, at
23 Exhibit E, paragraph number 9.

24 MR. SIMON: That's the one with
25 Planet.

1 Mamdoh Eltouby

2 Q. Contained therein are warrants and
3 representations that the dealership makes,
4 stating in subparagraph J: "Each
5 representation and warranty made therein by any
6 Buyer, Guarantor or Other Owner is correct and
7 complete." Do you understand that the
8 dealerships were to provide correct information
9 to the banks in order for the banks to keep
10 these companies in good standing?

11 A. Yes.

12 Q. And that you were not supposed to
13 forward any documentation with information that
14 was incorrect to the banks?

15 A. Yes.

16 Q. And that if you did, sir, that the
17 ramifications were that M&T Bank could cease
18 doing financing with either of these companies?

19 MR. SIMON: Well, let me just

20 concede that whatever the obligations
21 upon each of the dealerships in D and E,
22 if there were violations by the
23 dealerships -- Planet or New York Motor
24 Group -- that there were certain
25 remedies set forth in D and E, and that

1 Mamdoh Eltouby

2 the remedies set forth in there could be
3 used by M&T to enforce its rights.

4 MR. GROSSMAN: Thank you, counsel.

5 I will accept that.

6 Q. One of the provisions provides
7 that if it's determined in the sole discretion
8 of M&T that there was any material
9 misrepresentation or warranty made to M&T Bank
10 that they could compel you to buy back the
11 contracts for which they provided financing?

12 A. Correct.

13 Q. Do you believe that both D and E
14 were binding contracts on both Planet Motor
15 Cars and New York Motor Group?

16 A. It's different binding.

17 Q. Do you understand that these were
18 binding agreements on both of the companies?

19 A. Yes, binding. Different
20 companies.

21 Q. Sir, did there come a point in
22 time in which M&T Bank made certain demands on
23 both Planet Motor Cars and New York Motor Group
24 to buy back the loan obligations with respect
25 to the Tuhin plaintiff?

1 Mamdoh Eltouby

2 MR. SIMON: You mean, a repurchase
3 demand?

4 Q. With respect to Tuhin or Gabrys,
5 do you remember any demand being made?

6 A. When the defendant, which is Bruce
7 Minsky, you know, he told me this is, your
8 paper is very tight, 100 percent tight, you
9 know. I don't know what the reason you buy the
10 dealer back, you know. I ask him -- Jim
11 Erickson -- and he tell me the bank doesn't
12 want any headache, you know. So if I buy the
13 deal back, that means I got to be out of the
14 money and out of the car. That means is the
15 bank gonna be calling the customer and tell,
16 the car, we have nothing to do with you
17 anymore, you have free car, you know. And then
18 he keep the car for nothing, for free.

19 Q. Isn't it true, sir, that once a
20 bank finances a transaction, they're out of the
21 money if the customer does not make the monthly
22 payments?

23 A. I don't know they making monthly
24 payment or not.

25 MR. SIMON: I will stipulate, to

1 Mamdoh Eltouby

2 shorten the deposition. I will concede
3 that if a repurchase demand is made by a
4 bank generally under a dealer agreement
5 of the type of Exhibits D and E that,
6 upon the dealership repurchasing the
7 loan from the bank, the dealership
8 obtains from the bank all of its rights
9 pursuant to the loan agreement, retail
10 installment contract, etc. And that
11 would entitle the dealership to itself
12 proceed, instead of the bank, against
13 the customer to enforce the loan
14 agreement and also to repossess the
15 vehicle. Is that satisfactory?

16 MR. GROSSMAN: I will accept that.

17 MR. SIMON: That's what you were
18 getting at, right?

19 MR. GROSSMAN: Yes. Let me ask
20 one or two more questions.

21 (Document on letterhead of M&T
22 Bank to Planet Motor Cars, dated
23 February 4, 2014, is marked as
24 Defendant's Exhibit F for
25 identification, as of this date.)

1 Mamdoh Eltouby

2 (Document on letterhead of M&T

3 Bank, to New York Motor Group, dated

4 February 4, 2014, is marked as

5 Defendant's Exhibit G for

6 identification, as of this date.)

7 (Document on letterhead of M&T

8 Bank, dated November 20, 2013, is marked

9 as Defendant's Exhibit H for

10 identification, as of this date.)

11 Q. Just a couple of quick questions
12 about Exhibits D and E. Are you aware that
13 contained in these dealer agreements are
14 provisions that the companies would be liable
15 to pay M&T's legal fees that they spent
16 enforcing the terms of these dealer agreements?

17 A. Can you --

18 Q. Why don't we do this.

19 MR. SIMON: I can maybe concede
20 that whatever the documents say, and
21 whatever remedies and requests that the
22 bank has set forth in those, that my
23 client does not dispute it.

24 MR. GROSSMAN: Okay.

25 Q. I just want to know if you were

1 Mamdoh Eltouby

2 aware of that? Are you aware that there were
3 provisions contained in these documents that
4 stated that if M&T Bank had to expend legal
5 fees with respect to any of the financing they
6 provided for either of these companies, that
7 the companies would be responsible for legal
8 fees and expenses?

9 A. Yes, I know that.

10 Q. Okay. I'm going to show you three
11 documents, sir, that have been labeled
12 Defendant's Exhibits F, G and H. I will ask
13 you to take a look at those, sir.

14 MR. GROSSMAN: Whenever he is done
15 looking at them, let me know.

16 (A discussion is held off the
17 record.)

18 Q. Sir, I have shown you three
19 documents labeled Defendant's F, G and H.
20 Exhibit H is PRFD -- plaintiff's request for
21 documents -- 00008 and 00009.

22 G is PRFD -- plaintiff's request
23 for documents -- 000010 to 000011 [sic].

24 H is PRFD -- it's upside down --
25 000038 and 000039.

1 Mamdoh Eltouby

2 Have you ever seen those documents
3 before today, sir?

4 A. No.

5 Q. Let's look at where they were sent
6 to. Let's look at F. Exhibit F was sent to
7 Planet Motor Cars Inc., at 160-14 Hillside
8 Avenue, Jamaica, New York 11432. Was that a
9 correct address back on February 4, 2014?

10 A. February 4th, yes.

11 Q. But you're saying that you never
12 saw that, if the document was sent to that
13 address?

14 A. I never get it.

15 Q. Okay.

16 A. Never get it.

17 Q. Who would be opening the mail
18 then?

19 A. That's the secretary over there.

20 Q. I did ask you if you would look at
21 any of the mail that came in. And you said, if
22 it was important mail, you would look at it;
23 correct?

24 A. Yes.

25 Q. This is not important?

1 Mamdoh Eltouby

2 A. This is all the time, this is
3 anything, a problem, Mr. Erickson, he always
4 coming to the dealership.

5 Q. Well, this one was sent by regular
6 mail. I just want to make sure your sworn
7 testimony is that you're saying even though it
8 was sent to the right address, you didn't see
9 it?

10 A. How come this is -- you know,
11 Mr. Erickson, he speak with me.

12 Q. This was not sent by Mr. Erickson.
13 This was signed by Mr. Mariani, vice president
14 and counsel of M&T Bank?

15 MR. SIMON: This was sent
16 February of 2014 to Planet.

17 MR. GROSSMAN: Yes.

18 MR. SIMON: You're assuming that
19 it got there. I think he testified, and
20 you may want to inquire when Planet
21 shuttered.

22 MR. GROSSMAN: I will look into
23 it.

24 Q. Let's now go to G, which was sent
25 on February 14, [sic] 2014. This was sent to

1 Mamdoh Eltouby
2 New York Motor Group at 60-20 Northern
3 Boulevard, Woodside, New York 11377.

4 A. I was not there.

5 Q. What do you mean, you weren't
6 there?

7 A. This was shut down. There was no
8 mail coming. All the mail was returned.

9 Q. Was returned?

10 A. Yes.

11 Q. You didn't have a forwarding
12 address?

13 A. We don't forward to anyplace else.

14 Q. So when you shut down, you didn't
15 put a forwarding address with the Post Office?

16 A. I never put anything, no.

17 Q. So anything that came in after
18 whenever you say you shut it down would just go
19 into a dead mail center somewhere?

20 A. I don't know. I never get the
21 mail from New York Motor Group.

22 Q. So Planet Motor Cars, on
23 February 14, 2014; that was still open?

24 A. No.

25 Q. So that and New York Motor Group

1 Mamdoh Eltouby

2 were both closed down on February 14, 2014?

3 A. Yes.

4 Q. So you never had a forwarding
5 address for either of these?

6 A. No.

7 Q. Let's go back then to Mr. Tuhin's,
8 which was sent on November 20, 2013. It was
9 sent to New York Motor Group LLC. Exhibit H.
10 It was sent to 60-20 Northern Boulevard,
11 Woodside, New York 11377.

12 A. Mm-hmm.

13 Q. November 20, 2013; is that a date
14 that New York Motor Group was still open?

15 A. Yes.

16 Q. This was also sent by electronic
17 mail. Did you ever get an email of this
18 letter?

19 A. Email?

20 Q. Yes.

21 A. Yes, could be we get an email, but
22 Nada, she was removing emails all the time for
23 the company.

24 Q. Who would look at your email?

25 A. It's Nada, my daughter, she was

1 Mamdoh Eltouby

2 looking for email.

3 Q. Did you, sir, ever see this letter
4 in November of 2013?

5 A. Yes. Mr. Jim Erickson came. I
6 explain him the situation. I tell him. He
7 tell me, "Okay, why not take the car from the
8 guy?" And I tell him, "Okay, I already tell
9 the guy to bring the car to put it for sale
10 here to help him to get out of the deal," you
11 know.

12 But the customer, he come and he
13 left the car over there without any title,
14 without anything, so I can't do anything with
15 the car. It's like a piece of metal, you know.
16 It's not even give me consignment or write for
17 me consignment letter, "This is okay, my name
18 is Tuhin, and I give the car -- my car -- to
19 New York Motor Group to sell my car" -- or
20 this, or take care of my problem, or something.

21 Q. Sir, I appreciate that. I will
22 get to that in a second.

23 Right now, I'm interested in this
24 letter. You're saying that somehow you got it,
25 whether Mr. Erickson gave it to you or you got

1 Mamdoh Eltouby

2 it in an email?

3 A. Yes.

4 Q. Pursuant to the terms of this
5 letter we made certain requests to you with
6 respect to the Tuhin matter. Did you, sir,
7 undertake to abide by your obligations under
8 their dealer agreement by buying back the car
9 or making M&T whole?

10 A. I don't do anything wrong to buy
11 the deal back.

12 MR. SIMON: He is just asking what
13 you did with respect to the letter, the
14 demand in the letter.

15 Q. Did you do anything with respect
16 to the demand in the letter, sir?

17 A. Let me read it first.

18 MR. SIMON: They made certain
19 demands that are in this letter, do you
20 see? That you pay lawyers, that you do
21 certain other things. The question is:
22 Did you do anything with respect to the
23 demands in this letter?

24 Q. As counsel stated, did you, sir,
25 on behalf of the company, do anything that was

1 Mamdoh Eltouby
2 requested in this letter, Defendant's
3 Exhibit H?

4 A. I gave it to my lawyer, which is
5 Bruce Minsky.

6 Q. Other than giving it to your
7 lawyer, did you, sir, or did the company do
8 anything that was requested in the letter?

9 A. No.

10 Q. Why not?

11 A. Because I don't feel I did
12 anything wrong with this customer.

13 Q. Did you put that in writing to M&T
14 Bank at all?

15 A. No.

16 Q. Let me go forward. I want to
17 reintroduce you to Defendant's Exhibits D and B
18 from the 10/27/14 deposition.

19 MR. SIMON: The deposition of
20 plaintiff Tuhin.

21 Q. Do you remember looking at these
22 documents during questioning by counsel?

23 A. Yes.

24 Q. And issues were made as to why the
25 numbers were broken down on Defendant's B, but

1 Mamdoh Eltouby

2 were totalled in Defendant's D? Do you
3 remember?

4 A. Yes.

5 Q. And you testified, sir, that as
6 long as the bottom line number was correct,
7 that's all that mattered. Do you remember
8 saying that?

9 A. Yes.

10 Q. Sir, isn't it true that the
11 dealership -- with or without the assistance of
12 Mr. Tuhin -- was trying to defraud the bank in
13 having both of these bills of sale signed?

14 A. Why defraud?

15 Q. Let me ask you something, sir.
16 You have been in the business a long time;
17 correct?

18 A. Mm-hmm.

19 Q. Do banks finance aftermarket
20 add-ons?

21 MR. SIMON: You mean, after-sale.

22 Q. After-sale add-ons.

23 A. The reason we put it already in
24 the, in --

25 Q. Let me just ask it: Do banks

1 Mamdoh Eltouby

2 finance after-sale add-ons?

3 A. I don't know the finance, if this
4 is all the item.

5 Q. So, sir, if a bank is only going
6 to finance the purchase of an automobile, and
7 on Defendant's B it says the automobile is
8 \$12,000, who would have to pay the add-ons?

9 MR. SIMON: Note my objection to
10 the form of the question. Do you
11 understand that question?

12 THE WITNESS: No.

13 MR. GROSSMAN: I will rephrase it.

14 Q. If M&T Bank received Exhibit B --
15 part of the package that you said finance
16 companies get -- what would be the amount of
17 the sale price of the car, based on Exhibit B,
18 the car alone?

19 A. \$12,000.

20 Q. And Exhibit D -- which is a copy
21 of the bill of sale that the bank did get --
22 shows a purchase price of the car of how much?

23 A. \$22,700 something.

24 Q. Let me ask you something. If on
25 Exhibit B, the sales price was \$12,000, all

1 Mamdoh Eltouby

2 these additional add-ons -- which I will
3 represent I believe total about another
4 \$10,000 -- were carved out of the purchase
5 price and line-itemed like they are here; would
6 the bank provide any financing to pay for those
7 line items?

8 A. I'm not finance guy. You have to
9 ask the finance guy, because I don't know if
10 this is how this is working exactly with the
11 finance -- if the bank taking the item or not
12 taking the item. The bank allowed after-sale;
13 right?

14 Q. Let me ask a question. Did M&T
15 Bank make any requirement that any customer has
16 to purchase any add-ons to get financing?

17 A. I have no clue. I don't know.

18 Q. Looking at Exhibit D, if Mr. Tuhin
19 agreed with whoever was in your finance
20 department to try to defraud the bank by
21 saying, "Put everything into the purchase price
22 so that the bank will finance the \$22,000" --

23 MS. LINDERMAYER: Objection to
24 form.

25 Q. If Mr. Tuhin wanted to try to

1 Mamdoh Eltouby

2 defraud the bank --

3 MS. LINDERMAYER: Objection to
4 form.

5 MR. GROSSMAN: I understand. Let
6 me finish the question. Then you can
7 object to the form.

8 Q. If Mr. Tuhin wanted to try to
9 defraud the bank by agreeing with the
10 dealership to put all the line-item add-ons
11 into the purchase price, so that when the bank
12 saw the top-line purchase price, it believed
13 that that was the purchase price of the car --
14 and not the add-ons -- would the bank have been
15 actually financing the true amount of the car
16 or financing the amount of the car plus the
17 add-ons?

18 MS. LINDERMAYER: Objection to the
19 form.

20 Q. Do you understand the question?

21 MR. SIMON: Can I make an inquiry?
22 Do you understand the question?

23 THE WITNESS: Yes.

24 A. Mr. Tuhin, this could be this is
25 his conspiracy, with Julio Estrada. Because he

1 Mamdoh Eltouby

2 give him also -- I believe he also say he give
3 him \$600 cash on the side, you know, to make
4 for him the loan. This is I hear from
5 Mr. Tuhin or the disclaimer what he say, you
6 know. I don't know what happened between both
7 of them, you know, but I believe this is
8 already we have signed everything and agree of
9 everything.

10 Q. Do you know if both of these bills
11 of sale were sent to M&T Bank?

12 A. I don't know.

13 Q. That would have only been the
14 finance person?

15 A. I don't know.

16 Q. We talked about the VSI?

17 A. Yes.

18 Q. Do you know what that is?

19 A. This is required from M&T Bank.

20 Q. As far as you know, is that a
21 legal charge on a --

22 A. Yes.

23 Q. Do you know why it's put on the
24 contract?

25 A. Yes, I think it's about death.

1 Mamdoh Eltouby

2 About death. When the customer, he take the
3 car, and he go to death, the company -- which
4 is VSI -- pay the loan.

5 MR. SIMON: Just an inquiry. I
6 was not involved in the case when the
7 bank, M&T Bank, responded to other
8 discovery requests by other counsel or
9 earlier counsel. Mr. Weinstein, I
10 think, was defending the Tuhin case. So
11 I didn't see the responses. Is it
12 Exhibit D that was received in the
13 context of the financing plan?

14 MR. GROSSMAN: Yes.

15 MR. SIMON: But not Exhibit B?

16 MR. GROSSMAN: Correct.

17 MR. SIMON: So you understand what
18 he's saying is that the dealership did
19 not send B with the retail installment
20 contract; it only sent D, where the
21 after-sale products were all combined.
22 And the only one shown separately was
23 the extended service contract. Do you
24 understand that?

25 THE WITNESS: Correct.

1 Mamdoh Eltouby

2 MR. SIMON: Just so he understands
3 that.

4 Q. You said that Mr. Tuhin came and
5 you talked to him; you went to a 7-Eleven to
6 try to resolve it, the issues?

7 A. Yes, I tried to resolve it.

8 Q. Did he ever say to you, "I never
9 signed these documents"?

10 A. No.

11 Q. Did he ever say to you, "Someone
12 forged my signature. I would never have signed
13 these documents"?

14 A. No.

15 Q. Was he crying when he came to see
16 you?

17 A. No. He's a man.

18 Q. Sorry?

19 A. He's a man.

20 MR. SIMON: Note my objection to
21 the form. I believe that was the day of
22 the second protest when they spoke for
23 the first time.

24 Q. You said that the police showed
25 up?

1 Mamdoh Eltouby

2 A. Yes, the police showed up. And he
3 get his license and put it on the table and
4 they ask him, "Did you sign this?" He say
5 "Yes."

6 Q. When you say "this," is that B and
7 D?

8 A. Yes. And they ask him, "Did you
9 sign this, did you sign this, did you sign
10 this?" He tell them "Yes." They tell him,
11 "Okay, you cannot stand in front of here. You
12 go to court." That's it.

13 Q. Did you or anyone at the
14 dealership say to him, "Hey, Mr. Tuhin, here's
15 your signature. Why did you want the
16 dealership to roll all the aftermarket add-ons
17 into the purchase price? Were you trying to
18 get something over on the bank"? Did anyone
19 say that to him?

20 A. No.

21 Q. Did Mr. Tuhin say that he didn't
22 have the money to purchase these aftermarket
23 add-ons, but he somehow wanted to find a way to
24 buy them?

25 MS. LINDERMAYER: Objection to

1 Mamdoh Eltouby

2 form.

3 A. Could be, yes.

4 Q. Do you understand that if

5 Mr. Tuhin tried to do that, that he was

6 defrauding the bank by raising the price of the

7 vehicle and representing that was the amount of

8 money he was seeking financing for?

9 MS. LINDERMAYER: Objection to the

10 form.

11 Q. Do you understand the question?

12 A. Yes.

13 Q. Do you know the answer to that?

14 A. Could be. But I was not there.

15 Q. Okay, thank you.

16 I believe you had testified that

17 when you tried to work it out with Mr. Tuhin,

18 you offered to do something with his car. Can

19 you just repeat what you attempted to do to

20 resolve this?

21 A. Yeah, I tell him give me the car,

22 let me see, I sell it back in my lot, and I get

23 you out of the loan, you know. Then the second

24 day, he bringing the car through in the lot

25 without giving us any authorization letter,

1 Mamdoh Eltouby

2 without giving us a title, without anything.

3 And then he called to somebody. He calling me,

4 I don't know, a paralegal, a lawyer, he was

5 telling me you have to take the car back.

6 Q. Do you know who that lawyer was?

7 A. No.

8 Q. Was it a woman or a male?

9 A. Woman.

10 Q. Did she say where she was from?

11 A. No, she not -- I not even

12 understand what she say what's her name.

13 Q. Did she threaten you in any way?

14 A. Yes.

15 Q. How did she threaten you?

16 MS. LINDERMAYER: Objection to

17 form.

18 Q. Do you understand the question?

19 A. Yes.

20 Q. It's a simple question.

21 A. Yes, yes.

22 Q. Okay, you can answer.

23 A. You have to take the car back,

24 otherwise if you not taking the car back, we

25 calling the attorney on you, going to do this,

1 Mamdoh Eltouby

2 the consumer, and all of this. She mentioned
3 every department.

4 Q. Did this attorney say she was
5 going to go to the media and try to create bad
6 media for the dealership?

7 A. Yes.

8 MS. LINDERMAYER: Objection to the
9 form.

10 Q. Did you understand that question?

11 MS. LINDERMAYER: Objection to
12 form.

13 A. And she did already. Did already
14 wrote something in New York Voice.

15 Q. Do you know who did that?

16 MS. LINDERMAYER: Objection to the
17 form.

18 A. I don't know.

19 Q. Do you understand the question?

20 A. Yes.

21 Q. Okay, you can answer it then.

22 A. I don't know who did this, but
23 this is coming from Tuhin.

24 Q. From Mr. Tuhin's attorney?

25 MS. LINDERMAYER: Objection to the

1 Mamdoh Eltouby

2 form.

3 A. Yes. Was writing already this
4 is --

5 Q. Hold on a second. Did you
6 understand the question?

7 A. Yes.

8 Q. Then you can answer.

9 A. Writing already this is car
10 dealership tried to steal a poor driver, taxi
11 driver, or something like this.

12 Q. Do you believe that the attorney
13 who made those threats to you was making those
14 statements in order to obtain publicity for
15 herself and her client --

16 MS. LINDERMAYER: Objection to
17 form.

18 MR. GROSSMAN: I'm not even done
19 with the question, counsel. Allow me to
20 finish. Can we read back what I
21 started.

22 (The record is read back by the
23 reporter.)

24 Q. Do you believe that the attorney
25 who made those threats to you was making those

1 Mamdoh Eltouby

2 statements in order to obtain publicity for
3 herself and her client --

4 MS. LINDERMAYER: Objection.

5 Q. -- as opposed to seeking remedies
6 for her client?

7 A. Yes.

8 MS. LINDERMAYER: Objection to the
9 form.

10 Q. Sir, do you know that one of the
11 claims in this case by Mr. Tuhin is that he
12 suffered severe emotional distress; are you
13 aware of that?

14 A. No.

15 Q. Did anyone tell you about that
16 claim?

17 A. No.

18 Q. When you saw Mr. Tuhin, did he
19 look like he was in severe emotional distress?

20 A. He was laughing with his friends.
21 And he take me to the side, in 7-Eleven, you
22 know, and talk to me. And I speak with him,
23 even you know because he's a Muslim like me,
24 and tell me Islamic brother, he says,
25 "Listen" -- I tell him, "Listen, I help you,

1 Mamdoh Eltouby

2 but this is not the way that we do it. That's
3 not the way."

4 Q. Did he make any accusations
5 against M&T Bank at that time?

6 A. No, I don't know.

7 Q. Did he appear upset?

8 A. No.

9 Q. Did he appear like he had gone
10 without sleep for awhile?

11 A. No.

12 Q. Was he crying at that time?

13 A. No.

14 Q. Was he vomiting?

15 A. No.

16 Q. You said he was there with
17 friends?

18 A. Yes.

19 Q. How many friends did he have with
20 him?

21 A. About ten.

22 Q. Did he say that he wanted to keep
23 the car if you reduced the price or gave him
24 some add-ons or some additional --

25 A. I did offer him, I tell him, "I

1 Mamdoh Eltouby

2 give you like four or five-thousand dollar, and
3 you keep the car." He tell me, "No, no, I
4 cannot afford the payment, because the money is
5 going to the bank is not shrinking. This is
6 the payment." And I tell him also he can also
7 reverse here the contract -- the \$3,000 that's
8 here -- he can return it if he don't want the
9 warranty, he get full payment for the \$3,000.

10 Q. And that would have been the only
11 line-item that was contained in both B and D;
12 correct?

13 A. Yes. And it look like he never
14 buy car in his life. And he bring twice
15 friends, you know, to go with him, to help him
16 to see everything is correct and they tell him
17 to pay because everything is correct, and he
18 buying according to this. And he have a
19 salesman who speak the same language --
20 Bengali, like him -- and he explain him
21 everything before he leave. And then he still,
22 he taking the car after one month, then he
23 decided he want to return. After registered
24 under his name.

25 Q. Did you know, sir, that one of the

1 Mamdoh Eltouby

2 allegations in these three complaints that
3 we're discussing are claims that the dealership
4 and M&T Bank had undertaken actions which
5 defrauded hundreds if not thousands of
6 consumers? Are you aware of that allegation?

7 A. No.

8 Q. Is that a true statement; that the
9 dealership and the bank have defrauded hundreds
10 if not thousands of consumers?

11 MR. LANE: Objection to the form.

12 A. No.

13 Q. Let's talk about Mr. Gabrys.

14 A. Yes.

15 Q. Mr. Lane started questioning on
16 that; do you remember him?

17 A. I don't even know how he look
18 like.

19 Q. Do you have any idea or
20 independent recollection of his transaction?

21 A. I don't know how he look like, if
22 he's white, black, I don't know. I never meet
23 him.

24 Q. Did you, sir, review his complaint
25 in this lawsuit against the dealership?

1 Mamdoh Eltouby

2 A. Somebody tell me about him, but I
3 never, I never know what's he look like. He
4 never meet me.

5 Q. Let's talk about Ms. Chowdhury.
6 Do you remember Nasrin Chowdhury?

7 A. Not really.

8 Q. Do you understand that there's an
9 allegation contained in her lawsuit that there
10 was forgery of the documents that she signed at
11 the dealership?

12 A. How forgery?

13 Q. I just want to know if you were
14 aware of any allegation.

15 A. Which way?

16 Q. That someone signed her name.

17 A. Somebody sign her name?

18 Q. Yes. Are you aware of that
19 allegation?

20 A. I never hear this.

21 Q. Did you hear from anybody that
22 anyone was making a complaint on behalf of
23 Ms. Chowdhury -- whether it was herself or her
24 son -- that her documents were forged?

25 A. No. She bought two cars or one

1 Mamdoh Eltouby

2 car?

3 Q. Either one, if you remember.

4 A. I not remember.

5 Q. I don't want to put anything in
6 your head, if you have no independent
7 recollection.

8 A. I not remember.

9 Q. Mr. Brener started asking you
10 questions about the procedure undertaken by the
11 dealership when looking to obtain financing --
12 whether it was for Santander or for M&T Bank.
13 I know that you're not part of the finance
14 department, but do you understand the basic
15 concept of how the financing works?

16 A. Yes.

17 Q. You had testified that there was
18 an application that an applicant fills out with
19 information?

20 A. Right.

21 Q. I believe the counsel had asked
22 you --

23 MR. SIMON: Off the record.

24 (A discussion is held off the
25 record.)

1 Mamdoh Eltouby

2 Q. Did you ever hear of the term,
3 DealerTrack?

4 A. Yes.

5 Q. Do you know what DealerTrack is?

6 A. Yes, I know.

7 Q. Could you explain to me what
8 DealerTrack is?

9 A. DealerTrack, this is fill up the
10 application with the customer, or we, you know,
11 and sometimes when we asking the customer
12 questions, you know, then he, different answers
13 when he sit down with the finance manager. How
14 much he making every other week or every week,
15 you know, that's being calculated exactly,
16 because sometimes these people, the taxi
17 driver, they don't want to give exactly the
18 amount what they making, because it's a cash
19 deal, you know. And then he ask him, "How much
20 are you making in the month or a week?"

21 Q. Let me ask you, sir. Counsel
22 showed you Plaintiff's Exhibit 16 --

23 A. Yes.

24 Q. -- earlier?

25 A. Yes.

1 Mamdoh Eltouby

2 Q. And you had testified that was the
3 application. Whose handwriting is that?

4 A. Customer.

5 Q. And at the bottom, there's a
6 signature?

7 A. Yes.

8 Q. Did Mr. Tuhin, when you saw him,
9 ever state to you that he never signed
10 Plaintiff's Exhibit 16?

11 A. He signed.

12 Q. He signed it?

13 A. Mm-hmm.

14 MR. SIMON: Are you referencing
15 Exhibit 16?

16 MR. GROSSMAN: Yes. Can we have
17 this marked, please.

18 (Document on letterhead of
19 DealerTrack, referencing Shahadat Tuhin,
20 is marked as Defendant's Exhibit I for
21 identification, as of this date.)

22 Q. Sir, before I show you this, let's
23 just go back to that phone call, the
24 threatening phone call that you received from
25 the female attorney.

1 Mamdoh Eltouby

2 A. Yes.

3 Q. Did she tell you she worked for a
4 firm, or for herself? Did she say anything
5 like that to you on the phone?

6 A. She was very loud and she was very
7 temper, and she not even introduce herself.
8 She tell me, she threaten me. I say, "How you
9 talk to me like this? You don't understand the
10 automobile business."

11 Q. Did she ever say she was from a
12 law firm?

13 A. She never -- she never say what
14 is -- which law firm it is.

15 Q. Did she ever say that she worked
16 for a not-for-profit organization?

17 MS. LINDERMAYER: Objection to
18 form.

19 Q. Do you understand the question?

20 A. I think paralegals or something
21 like this.

22 Q. Anything else?

23 A. No.

24 Q. Let's go back to what Mr. Brener
25 asked you. I want to see if it holds true for

1 Mamdoh Eltouby

2 M&T. He talked about leading up to the
3 application for financing. I want to make sure
4 it's the same for M&T as it was for Santander.
5 A customer walks into the facility, looks at a
6 car, he negotiates a price with a salesperson?

7 A. Right.

8 Q. Is M&T involved in that in any
9 way --

10 A. No.

11 Q. -- in the negotiations?

12 A. No.

13 Q. Is M&T involved in the final
14 amount that is agreed to for the purchase price
15 of the car?

16 A. No.

17 Q. Is there any New York law that
18 says that you can't charge as much as you want
19 for an automobile?

20 A. No.

21 Q. Can a person walk out of a
22 showroom and say, "That's way too much money.
23 I don't want to pay"?

24 A. Yes.

25 Q. Has that happened?

1 Mamdoh Eltouby

2 A. A couple times.

3 Q. If a deal is made and the person
4 says, "I need to obtain financing," what is the
5 next step?

6 A. We take him to the finance guy and
7 we start the procedure.

8 Q. Is one of the procedures, filling
9 out Plaintiff's Exhibit 16?

10 A. Application.

11 Q. And it's signed by the --

12 A. Yes.

13 Q. -- customer?

14 There was some discussion about
15 there being cameras in the facility?

16 A. Yes.

17 Q. Would the cameras have captured
18 the signatures on the applications?

19 A. Yes.

20 MR. LANE: Can we just take a
21 two-minute break?

22 MR. GROSSMAN: Sure.

23 (A discussion is held off the
24 record.)

25 oOo

1 Mamdoh Eltouby

2 Q. Sir, after the deal is struck,
3 they're brought over to financing, if they have
4 to finance the car?

5 A. Right.

6 Q. And the financing people who were
7 involved in 2013 at the two companies were
8 Shawn at one location, and Julio Estrada at
9 another location?

10 A. Yes.

11 Q. You discussed paperwork. One of
12 the pieces of paperwork is Plaintiff's
13 Exhibit 16, or a document similar to that,
14 which is an application in which the person
15 writes down all their information and they sign
16 it?

17 A. Right.

18 Q. Correct?

19 A. Mm-hmm.

20 Q. Does that document, the
21 handwritten application, ever go to M&T Bank?

22 A. No, not really.

23 Q. What happens with that information
24 that's on Plaintiff's 16?

25 A. The customer is signing this

1 Mamdoh Eltouby

2 outside. Meet with the finance guy, who run
3 his credit first.

4 Q. Okay. Then if the credit comes
5 back okay, then is a DealerTrack document
6 prepared? Is that done on a computer?

7 A. And that application is started
8 and filled up.

9 Q. Let's look at what has been marked
10 as Defendant's Exhibit I, which is stamped
11 000007 through and including 000009. I will
12 ask you to take a look at that, sir.

13 A. Yes.

14 Q. Do you recognize what that
15 document is?

16 A. Yes.

17 Q. Is that a full copy of a
18 DealerTrack agreement?

19 A. Yes, DealerTrack application.

20 Q. So what has been labeled as
21 Plaintiff's Exhibit 17, that one-page document,
22 that's not a full document?

23 A. What happens is here, also in the
24 application here --

25 Q. Let me just ask you, is

1 Mamdoh Eltouby

2 Plaintiff's Exhibit 17 -- which was produced by
3 plaintiff's counsel -- a full DealerTrack
4 application?

5 MS. LINDERMAYER: Objection to
6 form. No one ever said it was a full
7 document.

8 Q. Do you understand my question? Is
9 this a full document; Plaintiff's Exhibit 17?

10 MS. LINDERMAYER: Note my
11 objection to form.

12 A. No.

13 Q. Looking at that, is that a full
14 form?

15 A. Yes.

16 Q. Looking at the last page, do you
17 see a signature on that page?

18 A. Correct.

19 Q. Do you know whose signature that
20 could be?

21 A. The customer.

22 Q. Mr. Tuhin?

23 A. Yes.

24 Q. I know you're not an expert, sir,
25 but if you look at the two signatures -- on

1 Mamdoh Eltouby

2 Plaintiff's Exhibit 16, and that document --
3 are they the same signatures?

4 A. Exactly the same.

5 Q. Does that mean that the person --
6 Mr. Tuhin -- signed that document?

7 A. Correct.

8 MS. LINDERMAYER: Objection to
9 form.

10 Q. Do you know if Mr. Tuhin signed
11 that document?

12 MS. LINDERMAYER: Objection to
13 form.

14 Q. Do you understand the question?

15 A. Yes. Sure, this is the same
16 signature.

17 Q. Did anyone in the whole wide world
18 ever call you and say, "Hey, I signed that
19 document, not Mr. Tuhin"?

20 A. No.

21 MS. LINDERMAYER: Objection to
22 form.

23 Q. Now what happens with the
24 DealerTrack document?

25 A. We have finance guy sit down with

1 Mamdoh Eltouby

2 the customer and he start asking these
3 questions to fill it up for the DealerTrack.

4 Q. What is DealerTrack? Is that an
5 electronic system or a manual system?

6 A. No. DealerTrack is software.
7 This is sent in the deal to all the lenders.
8 You put all your lenders already in the
9 DealerTrack, and you click M&T, you send it;
10 TD Financing, send it. And you see the best
11 approval.

12 Q. That's done electronically?

13 A. Yes.

14 Q. You say on the actual computer
15 screen are the different lenders?

16 A. Right.

17 Q. If a lender decided to stop doing
18 business with Planet or New York Motor Group,
19 would they contact you, would they send you
20 something in the mail, or did they just take
21 your name off of the screen?

22 A. Exactly. It's going to disappear
23 in the DealerTrack.

24 Q. Did there come a point in time in
25 which M&T removed their name from your

1 Mamdoh Eltouby

2 DealerTrack system?

3 A. Yes.

4 Q. When was that?

5 A. I not remember exactly the date.

6 Q. And that was for both New York

7 Motor Group and Planet Motor Cars?

8 A. Yes.

9 Q. Was it sometime in 2014?

10 A. Yes.

11 Q. Was it after Mr. Estrada left the
12 employ of --

13 A. Yes.

14 Q. The problems that you were having
15 with Mr. Tuhin, Mr. Gabrys, Ms. Chowdhury, and
16 even with Mr. Brener's cases -- Dong and
17 Freire -- did they all take place during the
18 time when Mr. Estrada was working for your
19 company?

20 A. All the?

21 Q. The problems that came up. You
22 said you started seeing problems in August?

23 A. Yes.

24 Q. The dates of Mr. Gabrys's,
25 Mr. Tuhin's, and Ms. Chowdhury's complaints;

1 Mamdoh Eltouby

2 did they take place during the time that
3 Mr. Estrada was working for New York Motor
4 Group?

5 A. Yes.

6 Q. Once the different financial
7 institutions are put onto the DealerTrack, does
8 the DealerTrack document then get sent to these
9 institutions electronically?

10 A. The DealerTrack sends
11 electronically to M&T Bank.

12 Q. Does anyone from the dealership
13 get on the phone and call the banks and say,
14 "Hey, I'm sending you over an application"?

15 A. No.

16 Q. It's computers that are doing it?

17 A. It's everything computers.

18 Q. If the application for the
19 financing is accepted, approved, does someone
20 call up the dealer and say, "Congratulations,
21 you got approval" --

22 A. No, no.

23 Q. -- or does the computer let you
24 know?

25 A. The computer send and mail this is

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2 approved in the DealerTrack is got to be on a
3 sign that say correct, it's like a check mark,
4 like this, under the name of the "M&T." It say
5 "M&T Bank," and then it say -- in green -- it
6 says check mark. If this is not, it's gonna be
7 "X."

8 Q. Would there be times that the
9 DealerTrack would require additional
10 information that is not contained on the
11 DealerTrack application?

12 A. No. It's gonna be, gonna be
13 different signs and clicking of the M&T and
14 showing the structure for the deal.

15 Q. Other than the DealerTrack
16 application in this case for Mr. Tuhin -- which
17 is Exhibit I -- does the bank through the
18 DealerTrack system review any other
19 documentation coming from the dealership in
20 order to approve or deny an application for
21 credit?

22 A. No.

23 Q. And the information that is
24 contained on the DealerTrack document comes
25 from information that was placed on it by the

1 Mamdoh Eltouby

2 dealership; correct?

3 A. Correct.

4 Q. And under the terms of the dealer
5 agreement, everything that M&T is supposed to
6 see is supposed to be true and correct so that
7 M&T can make an informed decision on whether to
8 approve or deny the credit application;
9 correct?

10 A. Correct. That's the reason we
11 making the dealer, also the customer, sign the
12 application.

13 Q. And that would evidence what?

14 A. He go through everything, every
15 box, and see every box, and correct, and say
16 correct and sign.

17 Q. Did Mr. Tuhin, when he saw you,
18 ever state to you, "Hey, wait a second, someone
19 covered up all those terms. I didn't see
20 anything. I just signed the document blindly
21 without looking at it"?

22 MS. LINDERMAYER: Objection to
23 form.

24 A. No.

25 Q. Do you understand the question?

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2 A. He never say this.

3 Q. To the best of your recollection
4 or knowledge, do you know if Ms. Chowdhury or
5 Mr. Gabrys ever made any accusations that
6 anyone at the dealership covered up the
7 DealerTrack information before they signed the
8 documents?

9 A. No.

10 Q. Once the application is approved,
11 the financing has been approved at that time?

12 A. Yes.

13 Q. Up to the point that the
14 application is provided in the DealerTrack --
15 whether it was for Chowdhury or whether it was
16 for Gabrys or Tuhin -- was M&T Bank involved in
17 any of the discussions or negotiations or
18 representations that the dealership makes to
19 the consumer about the credit application?

20 A. No.

21 MR. GROSSMAN: Can I have this
22 marked, please.

23 (Document on letterhead of
24 DealerTrack referencing Simon Gabrys is
25 marked as Defendant's Exhibit J for

1 Mamdoh Eltouby

2 identification, as of this date.)

3 Q. One other question I wanted to ask
4 you before I go on. After the application is
5 approved for the financing, what happens then?
6 Is the car given to the customer?

7 A. The customer, we explain him every
8 term, and when he agree and we sign, give him
9 the car and we put the lien for M&T Bank in the
10 car, and it's done deal, you know. This is how
11 many deals -- you'll see how many deals in the
12 period when Planet Motor Car on this is, and
13 how many problem happen. It's zero. Put it
14 this way: Zero.

15 Q. Let me ask you this. One of the
16 things we had talked about is there comes a
17 point in time in the transaction where the
18 aftermarket add-ons are discussed?

19 A. Yes.

20 Q. And you did testify that that's a
21 way for the dealership to make some money;
22 correct?

23 A. Yes. Aftermarket, after-sale,
24 everybody knows in every dealership this is the
25 way for making money.

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2 Q. Did you, sir, to the best of your
3 knowledge or anyone at your two dealerships
4 ever tell Mr. Gabrys, Ms. Chowdhury, or
5 Mr. Tuhin that in order to obtain financing
6 from M&T Bank that they had to purchase
7 aftermarket add-ons?

8 A. No way. No. We just only offer,
9 offer to the customer. If the customer agree,
10 he sign, and we offer him if you want to sell
11 anything to the customer.

12 Q. If a customer says, "You know
13 what, I don't want any add-ons. I want a
14 bare-bones car," would any of your employees
15 say, "You can't buy here, because the bank says
16 you have to buy an add-on in order to get
17 financing"?

18 A. No, never.

19 Q. There was some testimony that
20 after the approval of financing by Santander
21 that there would be some type of follow-up
22 inquiry or discussion?

23 A. Yeah, this is with subprime.

24 Q. That's a requirement only for
25 subprime loans?

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2 A. Only for subprime.

3 Q. As far as you know, is this a
4 requirement by the DMV or any other agency that
5 every bank do that after approval of financing
6 is given?

7 A. No.

8 Q. I will show you what has been
9 marked as Exhibit J for identification, sir,
10 and ask you if you have ever seen that
11 document? That is PRFD000022 through and
12 including 000025. Do you see that? Looking at
13 000024, do you have any belief or understanding
14 that that is not Simon Gabrys's signature on
15 that document?

16 A. He not sign in front of me. He
17 sign probably in front of the F&I.

18 Q. Other than these lawsuits, has
19 anyone ever come to you and said, "That's not
20 Mr. Gabrys's signature. He didn't sign that
21 voluntarily"?

22 A. No.

23 Q. This again is a DealerTrack
24 document. Is this similar to Defendant's
25 Exhibit I for Mr. Tuhin, in that they would

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2 work the same way, they were electronically
3 sent over to a number of banks?

4 A. Correct.

5 MR. SIMON: Gabrys was deposed in
6 this case. Bruce Minsky was there.

7 Were you there when Minsky deposed
8 Gabrys? Did you attend?

9 THE WITNESS: No.

10 MR. SIMON: So you weren't there.

11 THE WITNESS: I was not there.

12 Q. I believe you testified yesterday
13 or this morning that after the approval comes
14 in, an interest rate is provided of what the
15 bank is going to charge for the interest rate.

16 A. It's just only for subprime
17 people.

18 Q. There was a discussion regarding
19 the dealership being able to raise the interest
20 one or two percent?

21 A. Oh, yes, yes.

22 Q. As far as you know, is that legal
23 under New York law?

24 A. Yes.

25 Q. Do you know if any other

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2 dealerships other than your dealership do it?

3 A. All the dealers.

4 Q. This is known to M&T Bank?

5 A. This is everybody knows. M&T
6 Bank, everybody knows. And the M&T Bank, in
7 the approval, they send you in a note, you can
8 market no more than two, no more.

9 Q. If you go over two points, what
10 happens?

11 A. It's going to be returned the
12 contract right away.

13 Q. In addition to the DealerTrack
14 application, is a copy of the retail
15 installment agreement and the bill of sale ever
16 sent over to the bank?

17 A. No. We printed this separate.

18 Q. Sorry?

19 A. We printed this separate, the
20 contract. Not from the DealerTrack, from
21 another program. ADAM system. A-D-A-M.

22 Q. Does there come a point in the
23 transaction in which the bank, in this case,
24 M&T Bank, sees the signed retail installment
25 agreement?

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2 A. No.

3 Q. What about with respect to the
4 bill of sale?

5 A. No.

6 Q. It's just the DealerTrack
7 documents that you send over to the bank?

8 A. I send the bill of sale and
9 installment contract.

10 Q. If the DealerTrack is sent
11 electronically, how is the retail installment
12 agreement and the bill of sale sent to the
13 bank?

14 A. Fax. And also overnight Federal
15 Express.

16 Q. Other than those three documents,
17 does the bank get anything else from the
18 dealership with respect to the financing of any
19 vehicle?

20 MR. SIMON: Note my objection to
21 the form of the question.

22 A. No.

23 MR. SIMON: You're implying
24 they're all sent at the same time.

25 MR. GROSSMAN: No.

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2 Q. Let's start again. The first
3 document that gets sent over to M&T Bank in the
4 process of trying to finance an automobile is
5 which document?

6 A. This is the DealerTrack
7 application.

8 Q. And that is Exhibits I and J?

9 A. Correct.

10 Q. For Mr. Tuhin and Mr. Gabrys?

11 A. Correct.

12 Q. Once the financing is approved --

13 A. Yes.

14 Q. -- what gets sent over to them?

15 A. We send the bank the installment
16 contract, bill of sale, and a copy of the
17 DealerTrack, and signed already, and what else?
18 The driver's license, I think.

19 Q. So based on those documents, the
20 bank never gets to see the handwritten
21 application from the customer?

22 A. No. We get this one.

23 MR. GROSSMAN: Let's mark this.

24 (Document entitled "Notice of

25 Lien" on letterhead of New York State

1 Mamdoh Eltouby

2 Department of Motor Vehicles is marked
3 as Defendant's Exhibit K for
4 identification, as of this date.)

5 Q. Before I ask you a question, I
6 want to show you what has been marked
7 previously as Plaintiff's Exhibit 12 for
8 identification. You had seen that earlier,
9 sir?

10 A. Yes.

11 Q. That document is on Planet Motor
12 Cars letterhead. Do you see that?

13 A. Yes.

14 Q. To the best of your knowledge,
15 sir, did M&T Bank have any involvement in
16 preparing or approving that document?

17 A. No.

18 Q. I show you what has been marked as
19 Defendant's K for identification and ask you to
20 take a look at that, sir.

21 A. It's note of the lien.

22 Q. That document you said is called
23 what?

24 A. Note of lien.

25 Q. Who prepared that?

1 Mamdoh Eltouby

2 A. This is in website.

3 Q. Whose website?

4 A. From Motor Vehicle.

5 Q. The dealership prepares that?

6 A. No, we print it from the website
7 of DMV and then he signed it. He acknowledged
8 this is the car that have a lien from M&T Bank,
9 and Mr. Tuhin also signed here.

10 Q. There's another name on that
11 document, sir.

12 A. No.

13 Q. It says, "John DeSantos."

14 A. Where is it?

15 Q. "Signing for a corporation," in
16 the middle, right above "Lien Information."

17 A. John DeSantos.

18 Q. Who is that?

19 A. This is the F&I title or
20 something.

21 Q. The handwriting on this document,
22 is it Mr. DeSantos or someone at the
23 dealership, or is it Mr. Tuhin's?

24 A. Usually prepare the paper, the
25 girl prepare, or the F&I. He write all the

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2 paper, and then Mr. Tuhin sign it.

3 MR. SIMON: What you just marked
4 as Defendant's K was also marked as
5 Exhibit N at the Tuhin deposition on
6 10/27/14.

7 MR. GROSSMAN: Thank you.

8 Q. I will show you what was
9 previously marked as Exhibit 17 at the
10 deposition on 3/30/15, sir. I will ask you to
11 take a look at that document, sir.

12 A. DealerTrack.

13 Q. It's a DealerTrack document?

14 A. Application.

15 Q. Do you know whose name is on that?

16 A. This is Chowdhury.

17 Q. Is there a signature on that?

18 A. Yes.

19 Q. Did you see Chowdhury sign that
20 document?

21 A. Yes.

22 Q. You did?

23 A. Mm-hmm.

24 Q. Do you have any reason to believe
25 that that wasn't her when she signed the

1 Mamdoh Eltouby

2 document?

3 MR. SIMON: Did you understand
4 that question? He asked did you witness
5 her signing that document?

6 A. I was there, you mean?

7 Q. Yes.

8 A. No, I was not there. But this is
9 everybody, the rules for the finance, has to be
10 signed, the application for the bank.

11 Q. Is one of the requirements at the
12 dealership when they have these documents
13 signed to take a copy of the driver's license
14 of the person who signs the document?

15 A. Yes.

16 Q. So would Ms. Chowdhury's,
17 Mr. Gabrys's and Mr. Tuhin's license have been
18 copied at the time they signed the documents?

19 A. Sure.

20 Q. And that is done for what reason?
21 Why is the license copied?

22 A. Because he cannot deny this is not
23 his signature.

24 Q. One other question about the
25 cameras. You said the hard drive erases every

1 Mamdoh Eltouby

2 eight days?

3 A. Yes.

4 Q. Did you also get disks or tapes
5 for each day?

6 A. No. Because if any problem,
7 usually any problem, we coming after two or
8 three days, a week the mostly. Then I stop
9 the -- I start them to tape or I start them to
10 get the technician that he is going to get me a
11 CD for this particular, you know, deal.

12 Q. So you would only burn a CD if
13 there was someone who came in and said there
14 was a problem; you wouldn't do it on a daily
15 basis?

16 A. Correct.

17 Q. If no one came in, then every
18 eight days the hard drive would be erased and
19 gone over; correct?

20 A. Yes.

21 Q. You talked about a reserve
22 account, sir?

23 A. Yes.

24 Q. How, if in any way, is M&T Bank
25 involved with the reserve account?

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2 A. No.

3 Q. Do they have any say in what --

4 A. They have nothing to do. It's
5 just only market the reserve, only two point.
6 Either you give it to customer or you not give
7 it to the customer, you know.

8 Q. Does M&T Bank ever have any input
9 in what you should do with --

10 A. No.

11 Q. -- any of your money?

12 A. No.

13 Q. Do you remember M&T Bank ever
14 contacting you directly or through Jim
15 Erickson, telling you any problems that anyone
16 had with your dealership other than these
17 lawsuits?

18 A. No. If any problem, always Jim
19 Erickson coming to me and tell me the problem
20 and I buy the deal back. This is rarely an
21 error from us.

22 MR. SIMON: You have to listen to
23 the question. He asked did you have any
24 problems vis-a-vis any other customers
25 from M&T, other than the ones in this

1 Mamdoh Eltouby

2 lawsuit.

3 THE WITNESS: No.

4 MR. SIMON: Gabrys?

5 THE WITNESS: No.

6 MR. SIMON: Chowdhury and Tuhin?

7 THE WITNESS: No.

8 MR. SIMON: Did you understand the
9 question?

10 THE WITNESS: Yes.

11 MR. SIMON: Why don't you give
12 your answer now. He asked did you have
13 any other problems with M&T Bank.

14 THE WITNESS: No.

15 MR. SIMON: Other than those
16 three?

17 THE WITNESS: No.

18 MR. SIMON: Listen to the
19 questions carefully. I'm sorry to
20 interrupt, counselor.

21 MR. GROSSMAN: All right. I'm
22 trying to expedite.

23 MR. SIMON: You must listen to the
24 questions.

25 Q. As far as you know, sir, did M&T

1 Mamdoh Eltouby

2 Bank ever tell any of your finance people at
3 any time how and what they could say to
4 customers in order for them to try and buy a
5 car at any of your dealerships?

6 A. No.

7 Q. Did you, sir, ever speak to anyone
8 in the finance department?

9 A. No.

10 Q. Do you know if anyone at your
11 company ever spoke to anyone in the finance
12 department?

13 A. No.

14 Q. Your liaison was through Jim
15 Erickson?

16 A. Yes. Sometimes only F&I would
17 rehash the deal, that's it.

18 Q. You had mentioned that you
19 purchased back two loans from M&T, but you
20 never told M&T about that -- correct -- why you
21 did it? One from Pennsylvania and one from
22 Long Island?

23 A. Yes.

24 Q. But you never told them why you
25 did it; you just did it?

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2 A. I just did it to avoid any
3 problems.

4 Q. But you never told M&T; you just
5 went ahead and did it?

6 A. No.

7 Q. M&T didn't tell you how to do it?

8 A. No.

9 Q. You did it --

10 A. By myself.

11 Q. When these finance documents were
12 being gone over and signed, sir, was Nada ever
13 in the room?

14 A. No.

15 MR. LANE: Off the record.

16 (A discussion is held off the
17 record.)

18 Q. If Mr. Estrada stated that every
19 single finance deal he did, Nada stood to the
20 left of him on each deal; is that a correct
21 statement?

22 MS. LINDERMAYER: Objection to the
23 form, no basis for knowledge.

24 A. No.

25 Q. Did you ever tell Nada she had to

1 Mamdoh Eltouby

2 stand to Mr. Estrada's left during every
3 finance transaction?

4 MS. LINDERMAYER: Objection to
5 form.

6 A. He -- most of the time they tell
7 her, "Listen, they speak Spanish, and this is
8 my relative," or something. And they speak
9 Spanish all the time with the people, and she
10 not understand anyhow. Then she get out.

11 Q. Did M&T Bank ever contact you
12 directly, sir, about these lawsuits?

13 A. Contact me?

14 Q. Yes. Other than through
15 Mr. Erickson, anyone else?

16 A. No.

17 MR. SIMON: You mean, apart from
18 the repurchase requests on these
19 lawsuits?

20 MR. GROSSMAN: Yes.

21 MR. SIMON: You said, did they
22 contact him. Do you mean, apart from
23 those letters?

24 MR. GROSSMAN: Apart from the
25 letters.

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2 Q. To the best of your knowledge, did
3 M&T Bank undertake any wrongdoing with respect
4 to the deal with Mr. Tuhin?

5 A. No.

6 Q. To the best of your knowledge,
7 sir, did M&T Bank do anything wrong with
8 respect to the deal with Mr. Gabrys?

9 A. No.

10 Q. To the best of your knowledge, did
11 M&T Bank do anything wrong with respect to the
12 deal with Ms. Chowdhury?

13 A. No.

14 MR. GROSSMAN: Let's mark this as
15 the next exhibit.

16 (Document entitled "Retail
17 Installment Contract," Bates-stamped
18 PRFD000020 and 000021, is marked as
19 Defendant's Exhibit L for
20 identification, as of this date.)

21 (Document entitled "Retail
22 Installment Contract," Bates-stamped
23 PRFD000042 and 000043, is marked as
24 Defendant's Exhibit M for
25 identification, as of this date.)

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2 MR. SIMON: For the record, the
3 retail installment contract had
4 previously been marked as Exhibit C --
5 Defendant's Exhibit C -- at the
6 deposition of Tuhin.

7 Q. Before we get to the exhibits, let
8 me ask a couple of questions. Mr. Eltouby, the
9 theft deterrent protection, the extended
10 service contract or warranty, these aftermarket
11 add-ons --

12 MR. SIMON: "After-sale" add-ons.

13 Q. Are these after-sale add-ons
14 something that M&T Bank would get involved in
15 with the customer in any way?

16 A. No. M&T have nothing to do with
17 it.

18 Q. Looking at what has been
19 previously marked as Defendant's Exhibit C from
20 the deposition on October 27, 2014, do you
21 recognize what that document is?

22 A. Yes. This is the installment
23 contract.

24 Q. It has a logo at the top left?

25 A. Yes.

1 Mamdoh Eltouby

2 Q. Is that M&T?

3 A. M&T Bank.

4 Q. Does every bank have a similar, or
5 does each bank have different --

6 A. No. M&T Bank have this kind of
7 contract only.

8 Q. Looking at that document, sir, do
9 you see a signature on there from the customer?

10 A. Yes.

11 Q. Did you see the customer sign
12 that?

13 A. Yes.

14 Q. That is the customer's signature?

15 A. Correct.

16 MS. LINDERMAYER: Objection to the
17 form.

18 Q. I'm going to show you --

19 MR. SIMON: Can I clarify? Tuhin
20 identified a signature. Did you ask if
21 he witnessed Tuhin signing it?

22 MR. GROSSMAN: Yes.

23 Q. I'm going to show you what has
24 been labeled as -- and this is small, sorry --
25 Defendant's Exhibit L for identification.

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2 MR. SIMON: Listen very carefully.

3 Q. It's PRFD000020 and 000021. You
4 may have to squint. Do you recognize the form
5 of that document?

6 A. Yes.

7 MR. SIMON: That's L?

8 MR. GROSSMAN: Yes.

9 Q. What is that document?

10 A. Installment contract also.

11 Q. Do you know who the customer was
12 on that?

13 A. It look like this is Mr. Simon
14 Gabrys.

15 Q. Did you witness Mr. Gabrys signing
16 that document?

17 A. I was not in the room when he was
18 signing.

19 Q. Did anyone ever tell you that he
20 ever made any statements that he never signed
21 that document?

22 A. No.

23 Q. Were you ever advised that he had
24 ever made any complaints that the terms of that
25 document were covered up when he signed it?

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2 A. No.

3 Q. Did Mr. Gabrys ever contact you
4 and say, "Hey, I signed a document where the
5 terms were covered up"?

6 A. Never.

7 Q. There was some discussion about
8 refinance and coming back in four months or
9 eight months. Is there a reason that someone
10 would refinance an auto loan?

11 A. They have subprime, a 400 score or
12 500 score, and the subprime bank they take
13 advantage and they give them a high rate --
14 it's 24 percent, you know. Until they
15 straighten the, you know, the account,
16 straighten the scores, pay on time, pay
17 everybody.

18 Q. Would the discussions with the
19 customers about coming back to refinance be
20 only with the subprime customers?

21 MS. LINDERMAYER: Objection to the
22 form.

23 Q. Do you understand the question?

24 A. What's this?

25 Q. She objected. Did you understand

1 Mamdoh Eltouby

2 the question? If not, I'll rephrase it.

3 A. Ask it again.

4 Q. Would people at the dealership
5 discuss refinancing with all customers of the
6 dealerships, or only subprime customers?

7 MS. LINDERMAYER: Objection to the
8 form.

9 Q. Do you understand the question?

10 A. Subprime.

11 Q. Did M&T Bank ever issue or grant
12 any type of subprime loans?

13 A. No.

14 Q. When someone wants to refinance,
15 do they have to refinance at the dealership?

16 A. Not really.

17 Q. Could they have gone to a credit
18 union or a bank and tried to refinance?

19 A. Credit union. E-loan-dot-com. So
20 many websites on the internet.

21 Q. By refinancing, would there be
22 any detriment to the dealership if someone
23 refinanced their loan?

24 A. No, it's no benefit for us. This
25 is just only he lower his payments.

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2 Q. Did M&T Bank ever tell you -- the
3 dealership -- that they have to tell people
4 they can't refinance M&T loans?

5 A. No.

6 Q. When a customer walked into either
7 of the dealerships, was there any advertising
8 for M&T Bank in the dealership saying that M&T
9 was one of the lenders for the dealership?

10 A. No.

11 MR. GROSSMAN: I have no further
12 questions at this time. I'm turning it
13 over to Mr. Lane.

14
15 CONTINUED EXAMINATION BY MR. LANE:

16 Q. I have to follow up on some
17 questions after Mr. Grossman. I'm going to put
18 Defendant's Exhibit K back in front of you.
19 Mr. Grossman asked you about the signature of
20 the F&I representative on this document. You
21 had identified it as the --

22 A. It's no signature for F&I, it's a
23 name somebody write there.

24 Q. What is the name?

25 A. John DeSantos.

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Q. Do you recognize that name?

A. You know, "J" -- for Estrada,
sometimes he write his name "John DeSantos."

Q. And you knew that he would
sometimes write his name as John DeSantos?

A. I don't know.

Q. Did you know that he would write
his name as John DeSantos?

A. No. I hear only when he speak
with one of the Spanish people and tell him,
"Oh, my name is John DeSantos."

Q. Did you ever see documents signed
by Julio Estrada while he was at the dealership
that used the name, "John DeSantos"?

A. No.

Q. You never saw a document --

A. No.

Q. -- that had that?

A. No.

Q. Is this the first time that you
saw a document from the dealership that has
"John DeSantos" on it?

A. Yes.

Q. Today?

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2 A. Yes.

3 Q. After M&T Bank funds a financing
4 agreement, are you aware that M&T Bank will
5 take steps to enforce that agreement if they
6 need to in the future?

7 MR. GROSSMAN: Objection as to
8 form.

9 Q. Once M&T gives you money for a
10 loan contract, if a customer stops making
11 payments on that loan contract, are you aware
12 that M&T Bank will take steps to collect money
13 from the customer under that loan contract?

14 A. From me?

15 Q. No, from the customer.

16 A. You got to ask M&T Bank.

17 Q. Are you aware?

18 A. No.

19 Q. You don't know?

20 A. I don't know anything.

21 Q. If I'm a customer and I sign a
22 loan contract with your dealership --

23 A. Yes.

24 Q. -- and you sell it to M&T, and M&T
25 gives you the money for the contract --

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2 A. Correct.

3 Q. -- if I stop making payments on
4 that contract, what are some things that M&T
5 might do?

6 MR. BRENER: Objection to form.

7 A. It's not my business.

8 Q. Do you have any idea what M&T
9 might do?

10 A. I have no idea what they do.

11 Q. Are you aware that M&T might
12 demand that I make payment, or they will report
13 late payments to my credit report?

14 A. I don't know.

15 Q. Are you aware that M&T would
16 threaten to repossess the vehicle if I didn't
17 make the payments?

18 A. I don't know.

19 Q. You don't know?

20 A. I don't know.

21 Q. In your 30 years of experience as
22 a used car dealer, you are not aware of what
23 steps banks may take to collect money under
24 loan agreements?

25 A. Every bank is different.

1 Mamdoh Eltouby

2 Q. But you don't have a general sense
3 of what a bank will do?

4 A. I have no idea. Could be banks
5 sometimes write off. Could be the bank
6 repossess the car. It's too many things. I
7 don't know.

8 Q. So it's possible that a bank could
9 decide to just write off --

10 A. It's possible.

11 Q. -- the loss?

12 It's possible that a bank could
13 write off the loss of you stopping payment?

14 A. Correct.

15 Q. It doesn't have to be M&T Bank;
16 any bank?

17 A. Any bank.

18 Q. So the bank that took assignment
19 could write off the loss if I stopped making
20 payments?

21 A. This is saying in general?

22 Q. In general.

23 A. The bank take a loss, yes.

24 Q. They could write off the loss --

25 A. They can write off the loss.

1 Mamdoh Eltouby

2 Q. That's one option?

3 A. Yes.

4 Q. Could they threaten me with
5 repossession of the vehicle?

6 A. Could be.

7 Q. Could they make a report to my
8 credit report that I'm now late on my payments?

9 A. Correct. Could be.

10 Q. So you do have some awareness that
11 if a customer stops making payments under the
12 loan agreements, the bank that took the loan
13 will take some actions against the customer?

14 A. Correct.

15 Q. Okay, thank you.

16 In general, if the Better Business
17 Bureau contacts one of the dealerships that you
18 have worked at about a consumer's complaint, do
19 you have a policy for handling Better Business
20 Bureau complaints?

21 A. We always answer the complaint in
22 writing.

23 Q. You always answer the complaint in
24 writing?

25 A. In writing.

1 Mamdoh Eltouby

2 Q. Is that true at New York Motor
3 Group? Did New York Motor Group always answer
4 Better Business Bureau complaints in writing?

5 A. In writing, yes.

6 Q. Were you the person who reviewed
7 every Better Business Bureau complaint about
8 New York Motor Group?

9 A. No, I think the sales manager.

10 Q. Mohamed?

11 A. Dani -- I don't know how to spell
12 it. Could be D-A-N-I. Mohamed, he don't know
13 how to write English.

14 Q. So who was responsible for
15 responding to the Better Business Bureau?

16 A. It was Dani or Angel.

17 Q. So Dani or Angel would respond to
18 the Better Business Bureau?

19 A. Yes.

20 Q. But wasn't there a time when Dani
21 did not work at New York Motor Group?

22 A. There was a time. Yes.

23 Q. And Angel stopped working at New
24 York Motor Group after December of 2012;
25 correct?

1 Mamdoh Eltouby

2 A. Yes. After, what's his name,
3 Julio.

4 Q. After Julio started, Angel left?

5 A. Yes.

6 Q. Who was the sales manager after
7 Angel left?

8 A. I not remember. But Dani, you
9 know, a couple of them come in.

10 Q. I just want to be clear. At New
11 York Motor Group, generally the sales manager
12 reviewed and responded to Better Business
13 Bureau complaints?

14 A. Yeah. They take care of any
15 problem that come in.

16 Q. Were you ever made aware of Better
17 Business Bureau complaints?

18 A. Yeah, they come in and tell me.
19 And the Better Business Bureau was good, and
20 they listen to the complainer and they listen
21 also to both of them, and then they deciding,
22 you know, they say this is very good. Because
23 the discussion was with the complainer and with
24 the dealership. And they see this is always
25 the complainer liar, you know.

1 Mamdoh Eltouby

2 MR. LANE: I don't have any

3 further questions.

4 (A discussion is held off the

5 record.)

6
7 CONTINUED EXAMINATION BY MS. LINDERMAYER:

8 Q. Mr. Eltouby, did you watch the
9 video taken of Mr. Tuhin signing the documents
10 at your dealership?

11 A. No.

12 Q. Were you in the room when he
13 signed those documents?

14 A. No. I say before I only watching
15 the tape of the customer complain. The
16 customer complain after one month.

17 Q. Well, actually, he complained two
18 days later.

19 A. No.

20 Q. That's fine. That's not
21 responsive to my question.

22 A. That's not true.

23 MS. LINDERMAYER: Mr. Eltouby, all
24 you have to do is answer the question
25 I'm asking you. I understand that

1 Mamdoh Eltouby

2 perhaps you weren't made aware of it,

3 but he did complain to your daughter.

4 Now let's go back to what I was saying.

5 MR. SIMON: Just note my objection
6 to anything that is not an inquiry.

7 MS. LINDERMAYER: Okay. Can you
8 read back the answer, whether he
9 answered the question about whether he
10 was in the room with them.

11 (The record is read back by the
12 reporter.)

13 Q. So were you in the room with
14 Mr. Tuhin when he signed the documents?

15 A. No.

16 Q. Okay. Earlier you testified that
17 that was his signature on the form. How would
18 you know that?

19 A. Because the police officer coming
20 when Mr. Tuhin come in, and he pull his driver
21 license, and ask him of every signature, "Is
22 this your signature?" He asking him. He say
23 "Yes." He admit for all the signature that he
24 signed.

25 Q. Did you testify earlier that you

1 Mamdoh Eltouby

2 saw him sign the document?

3 A. Excuse me, I explaining exactly --

4 Q. I heard your answer.

5 A. One second. I explaining exactly.

6 Q. Sir, you answered my question.

7 MR. SIMON: Just answer her

8 question.

9 MS. LINDERMAYER: He did answer my
10 question, and I just wanted to clarify.

11 Q. Did you testify earlier that you
12 saw Mr. Tuhin sign the retail installment
13 contract?

14 A. I -- I --

15 Q. I'm asking you: Did you testify
16 earlier --

17 A. No, I never testified.

18 Q. -- that you saw Mr. Tuhin?

19 (The record is read back by the
20 reporter.)

21 MS. LINDERMAYER: Please wait for
22 me to finish the questions so we can
23 have a clear record.

24 Q. Did you testify earlier that you
25 saw Mr. Tuhin sign the retail installment

1 Mamdoh Eltouby

2 contract?

3 A. No.

4 Q. If you had provided that
5 testimony, would that be incorrect?

6 A. [No response.]

7 Q. If you testified before that you
8 saw him sign the contract, would that be
9 incorrect?

10 A. Incorrect.

11 Q. You said earlier that Mr. Tuhin
12 had friends with him in the room when he signed
13 the contract. What is the basis for your
14 knowledge of that?

15 A. This is the salesman, which is
16 Dewan -- this is the one that interpret, is
17 speaking Bengali. He saw him when he bringing
18 another guy have more knowledge about cars and
19 about finance.

20 Q. I'm asking how do you know that?
21 Are you saying that Dewan told you?

22 A. Dewan. Dewan told me.

23 Q. So you don't actually know that;
24 someone told you that?

25 A. Dewan told me that.

1 Mamdoh Eltouby

2 Q. But you don't actually know that
3 he was in the room with people, with friends?

4 A. I was not with them.

5 Q. There are six plaintiffs in the
6 case. Do you know how many of them speak only
7 Spanish?

8 A. I have no idea.

9 Q. Does Mr. Tuhin only speak Spanish?

10 A. No. Bengali.

11 Q. Does Mr. Estrada speak Bengali?

12 A. No.

13 Q. You said earlier that Mr. Tuhin
14 complained to you that when you did finally
15 speak with him at the protest, he told you that
16 the money is not shrinking. Do you remember
17 providing --

18 A. No, I'm not sure.

19 Q. I have here that you said
20 something like he was complaining that the
21 money was not shrinking, the payments were not
22 shrinking. Is that what you testified to?

23 A. No, no, no. This is when you --
24 when you, for example the \$3,000 installment
25 contract, he can already get the money back,

1 Mamdoh Eltouby

2 you know. And this money is not go back to
3 him. Go back to M&T Bank, you know. But the
4 payment is still the same.

5 Q. Did he tell you that he thought
6 his payments would get lower, and that's what
7 he understood?

8 A. No. The term is getting lower,
9 not the payments.

10 Q. I'm just asking what Mr. Tuhin
11 told you. Did Mr. Tuhin tell you that he
12 believed his payments were going to become
13 lower?

14 A. No.

15 Q. At the 7-Eleven, at the second
16 protest, you said you offered to give him about
17 \$4,000 or \$5,000?

18 A. I did offer him this to, you know,
19 return the contract -- the installment
20 contract -- for him, and I give him some money
21 also to keep the car, to keep the loan and this
22 he going to be happy with, you know.

23 Q. What was the offer that you gave
24 him at the 7-Eleven on the second day of the
25 protest?

1 Mamdoh Eltouby

2 A. I tell him, "I return for you the
3 installment contract, which is \$3,000."

4 Q. I'm sorry, what?

5 A. Installment contract.

6 Q. The installment contract?

7 A. Yes. Not installment, I'm sorry,
8 extended warranty.

9 Q. Okay.

10 A. Extended warranty was \$3,000.
11 Gonna be void this, and I help him with a
12 couple dollars also with money.

13 Q. How much money?

14 A. I give him -- also I tell him, "I
15 give you also from my pocket, \$2,000."

16 Q. So was that the only offer that
17 you made?

18 A. I make it offer this or --

19 Q. I'm sorry, was that the only offer
20 you made?

21 A. No.

22 Q. Okay. What was the other offer
23 that you made to him?

24 A. Also I tell him, if you don't want
25 this, I take the car from you and put it in my

1 Mamdoh Eltouby

2 dealership and I sell it for you and I pay off
3 the M&T Bank, and you go out of the deal.

4 Q. And that is only if you were able
5 to sell the car?

6 A. We are selling cars.

7 Q. I'm just asking: Would you get
8 him out of the M&T deal only if you were able
9 to sell the car? Is that what the offer was?

10 A. My business only selling cars.

11 Q. I'm just asking you if --

12 A. Yes.

13 Q. -- your offer to Mr. Tuhin --

14 A. Yes.

15 Q. Okay. And ended up selling the
16 car for less than the amount of the loan to
17 M&T?

18 A. I don't think this is selling for
19 less.

20 Q. I just want to know what the offer
21 you made to Mr. Tuhin allegedly was?

22 A. I don't know. I tell him, I'm
23 helping you selling the car and pay off the
24 loan. That's it.

25 Q. Okay, but if you were not able to

1 Mamdoh Eltouby

2 sell the car for the amount of the loan --

3 A. There's not such "if."

4 MR. SIMON: Note my objection

5 about what if.

6 Q. Mr. Eltouby, you're not answering
7 my question. What I'm asking you is the offer
8 that you made to Mr. Tuhin that day. You said
9 that you offered to sell the car and use that
10 money to pay off the M&T loan. If you were not
11 able to sell the car for the full amount of the
12 M&T loan, what would you have done? What was
13 the offer in that situation?

14 MR. SIMON: Note my objection. I
15 don't know if that was even discussed.
16 Did you discuss that?

17 MS. LINDERMAYER: Richard, he just
18 testified that he said that.

19 Q. Mr. Eltouby, if I'm asking you a
20 question that doesn't make sense, please let me
21 know and I can rephrase it.

22 MR. SIMON: Your question is:
23 What if he couldn't realize enough in
24 the sale to satisfy the loan?

25 MS. LINDERMAYER: I'm trying to

1 Mamdoh Eltouby

2 understand what the offer was.

3 MR. SIMON: I think he's answered
4 it. You can answer again.

5 A. This is "if," and I cannot answer
6 for you for something that's calling "if."

7 Q. Okay, so it was an offer that
8 was --

9 A. This mean you want to drag me as
10 something this is I not say it.

11 Q. So when you made the offer to
12 Mr. Tuhin, you had not contemplated what would
13 happen if you were not able to sell the car for
14 the full amount; is that right?

15 A. I tell him already I help him, you
16 know. He's a Muslim guy like me, and I tell
17 him I help him.

18 Q. I hear you saying that, and I'm
19 just trying to understand what you mean by
20 "Help him."

21 A. To get him out of the loan.

22 Q. Did you ever -- sir, would you
23 mind not checking your phone while we're in a
24 deposition?

25 A. I not checking the phone, but the

1 Mamdoh Eltouby

2 bank is --

3 MS. LINDERMAYER: Okay, we're
4 really almost done, Mr. Eltouby. I'll
5 wait.

6 Q. At some point you were sued by
7 Mr. Eltouby -- by Mr. Tuhin, excuse me.

8 A. Can I --

9 MR. SIMON: Let her just finish.
10 We're almost done.

11 THE WITNESS: I have an important
12 call.

13 MR. SIMON: Give her a couple more
14 questions.

15 MS. LINDERMAYER: I'm finishing
16 the questions I have left.

17 MR. SIMON: Go on.

18 Q. Did you ever offer to help
19 Mr. Tuhin, did you ever convey an offer to help
20 Mr. Tuhin through your attorney? Did you ever
21 make an offer to help Mr. Tuhin, except for the
22 date of the protest?

23 A. Except for the? Yeah, I tried to
24 help negotiate with him, but --

25 Q. Except for the day of the protest,

1 Mamdoh Eltouby

2 I'm asking.

3 MR. SIMON: She's asking --

4 MS. LINDERMAYER: Richard, I can
5 clarify it myself.

6 Q. Except for the day of the protest,
7 did you ever make an offer to relieve Mr. Tuhin
8 from his loan?

9 A. After this?

10 Q. Except for the day of the protest,
11 except for that second day.

12 A. I didn't see him. He contacted
13 me. I believe you -- this was the lawyer, or
14 somebody else.

15 Q. I'm asking the questions here.

16 MR. SIMON: Just answer the
17 questions.

18 MS. LINDERMAYER: Richard, it's
19 okay, I've got it. We don't have a lot
20 of time.

21 A. No.

22 Q. Okay, thank you.

23 As a businessman, if someone comes
24 to your business and is defrauded by someone
25 who works for your business, do you believe

1 Mamdoh Eltouby

2 that you're responsible for that?

3 A. We not frauded nobody.

4 MR. SIMON: I object.

5 Q. If you understand the question,
6 you can answer.

7 A. We not frauded nobody.

8 Q. I'm just asking if -- if.

9 A. There's no such thing, "if."

10 Q. You know what, this is not a
11 metaphysical conversation, Mr. Eltouby. I'm
12 asking you a question, and you need to answer
13 it. Lance -- the attorney from M&T -- asked
14 you many conditional questions using the word
15 "If," and there was not a problem there.

16 I'm asking you as a businessman,
17 if someone comes to your business and is
18 defrauded by someone who works for you, do you
19 believe you are responsible for fixing that?

20 MR. SIMON: Note my objection to
21 the form of the question.

22 Q. You can answer if you understand
23 the question, and if you don't understand it, I
24 can rephrase it.

25 A. No, I not understand what you

1 Mamdoh Eltouby

2 mean.

3 Q. As a businessman, if someone comes
4 to your business and is defrauded there by
5 someone who works for you, do you believe that
6 you are responsible at all?

7 MR. SIMON: Note my objection to
8 the form. Can you answer this?

9 MS. LINDERMAYER: Richard --

10 A. I cannot answer this, because you
11 say "frauded." We're not frauded anybody.

12 Q. Right now you're speaking to me,
13 Mr. Eltouby. I'm saying if it happens that
14 someone came to your business and was defrauded
15 by someone who worked for you -- they were lied
16 to, and lost money as a result -- do you
17 believe as a businessman that you would have
18 some responsibility?

19 A. My responsibility only --

20 Q. It's a yes or no question.

21 A. If the customer is paying some
22 money and somebody take from him the money and
23 run from the business, my business, I give him
24 the money back.

25 Q. So are you saying that you would

1 Mamdoh Eltouby

2 only be responsible if someone stole money?

3 A. Stole money from a customer.

4 Q. But if they defrauded them in some
5 other way, you would not be responsible?

6 A. How defrauded?

7 Q. I'm just asking yes or no? Yes or
8 no?

9 MR. SIMON: Are you asking him as
10 a matter of law or as a matter of
11 conscience? Make it clear.

12 MS. LINDERMAYER: As a matter of
13 belief, just what he knows.

14 A. Why you trying to put in my mouth
15 frauded?

16 MR. SIMON: If you can answer the
17 question, just answer it.

18 A. We not frauded nobody.

19 Q. Sir, you're not answering my
20 question.

21 A. We not fraud nobody.

22 Q. And I'm going to sit here all day
23 until you answer my question. You said before
24 that if someone stole money, that you would
25 feel responsible. Does that mean if someone

1 Mamdoh Eltouby

2 was defrauded in a way that did not involve a
3 theft of money, that you would not feel
4 responsible?

5 A. This is frauded, the same like
6 theft; right?

7 Q. No. So if someone was lied to at
8 your dealership and ended up with a loan that
9 they never agreed to, would you feel that it
10 was your responsibility?

11 MR. SIMON: Note my objection to
12 the form. Can you answer that?

13 THE WITNESS: No.

14 MR. SIMON: He can't answer it.

15 MS. LINDERMAYER: That is not an
16 acceptable answer. You either don't
17 understand it --

18 MR. SIMON: Well, I'm sorry.
19 We're leaving. Do you have any more
20 questions?

21 MS. LINDERMAYER: Absolutely not.

22 Q. This is a very straightforward
23 question, and I don't see what the problem is.

24 A. You telling me frauded. I not
25 frauded.

1 Mamdoh Eltouby

2 Q. Let me rephrase it then. If
3 someone comes to your dealership and one of the
4 people who works at your dealership lies to
5 them --

6 A. Lying?

7 Q. Yes, lies to them, and they end up
8 with a loan that they did not agree to; do you
9 believe that you're responsible?

10 A. The customer only not sign and
11 say, "No, I don't want take the loan."

12 Q. This is a yes or no question,
13 Mr. Eltouby.

14 A. "I don't want take the loan" --
15 sure, he gonna go walk free, nobody can tell
16 him anything.

17 Q. Mr. Eltouby, this is a yes or no
18 question.

19 MR. SIMON: They can finish this
20 in my absence. They can keep going on.
21 I'm leaving. I'm out of here. I'm
22 history.

23 Q. Mr. Eltouby, this is a yes or no
24 question.

25 A. My lawyer is leaving.

1 Mamdoh Eltouby

2 MS. LINDERMAYER: Richard --

3 MR. SIMON: Bring it up to the
4 magistrate.

5 MS. LINDERMAYER: I absolutely
6 will bring it up to the magistrate that
7 you have left less than seven hours into
8 this deposition, while I'm in the middle
9 of asking your client a question. This
10 is outrageous. I will absolutely tell
11 Judge Gold.

12 Please let the record note that
13 Mr. Simon just got up and left. Are you
14 sitting back down?

15 MR. SIMON: I'm getting that
16 rubber band.

17 MS. LINDERMAYER: Okay. I will
18 make a record as soon as he leaves.

19 MR. SIMON: Make a note it's seven
20 minutes to 6:00.

21 MS. LINDERMAYER: Please let the
22 record note that at 5:52, Richard Simon
23 indicated that he would not continue
24 sitting for this deposition, got up,
25 grabbed his things, and is in the

1 Mamdoh Eltouby

2 process of leaving the room with his
3 client also with him, and as a result,
4 we are not able to finish this
5 deposition.

6 MR. SIMON: Okay. Have a nice
7 day.

8 (Time noted: 5:54 P.M.)

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A C K N O W L E D G M E N T

STATE OF NEW YORK)

: Ss

COUNTY OF)

I, MAMDOH ELTOUBY, hereby certify
that I have read the transcript of my testimony
taken under oath in my continued deposition of
April 28, 2015; that the transcript is a true,
complete and correct record of my testimony,
and that the answers on the record as given by
me are true and correct.

MAMDOH ELTOUBY

Signed and Subscribed to
before me, this ____ day
of _____, 2015

Notary Public, State of New York

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I N D E X

| WITNESS | PAGE |
|----------------|------|
| MAMDOH ELTOUBY | |

Continued Videotaped
Examination By:

| | |
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| MS. LINDERMAYER | 464, 665 |
| MR. BRENER | 487 |
| MR. GROSSMAN | 574 |

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EXHIBITS

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| 6 | Document entitled "Vehicle Service Contract," referencing customer Gaganmeet Singh Bains | 304 |
| 7 | Multipage document entitled "Consent Order," referencing Gaganmeet Singh Bains | 315 |
| 8 | Document with heading of New York Motor Group, referencing Anwar Alkhatib as buyer, dated 12/18/12 | 331 |
| 9 | Copy of the first page of the retail installment contract for Boris Freire that Mr. Freire retained a copy of personally | 358 |
| 10 | Photocopy of official check in the amount of \$7,500 | 362 |
| 11 | Photocopy of advertisement for a Honda Odyssey | 381 |
| 12 | Document on letterhead of Planet Motor Cars | 390 |

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| 14 | Document with heading of Manheim.com, entitled "Buyer Vehicle History Details" | 408 |
| 15 | Document referencing Boris Freire and Miriam Osorio | 417 |
| 16 | Document on letterhead of New York Motor Group in regard to transaction with Shahadat Tuhin | 472 |
| 17 | Document on letterhead of DealerTrack regarding Shahadat Tuhin | 474 |
| 18 | Receipt document referencing NY Motor Group in regard to transaction with "Zheng Dong" | 557 |
| 19 | Contract document referencing NY Motor Group in regard to transaction with "Zheng Dong" | 558 |
| DEFENDANT'S | DESCRIPTION | PAGE |
| A | Document with heading of Santander Consumer | 502 |
| B | Multipage document, the top page being a letter on letterhead of LeClair Ryan, dated March 14, 2014 | 545 |
| C | Letter on letterhead of LeClair Ryan, dated June 23, 2014 | 546 |

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| 4 | E | Document entitled "Dealer Agreement" | 583 |
| 5 | F | Document on letterhead of M&T Bank to Planet Motor Cars, dated February 4, 2014 | 591 |
| 6 | G | Document on letterhead of M&T Bank, to New York Motor Group, dated February 4, 2014 | 592 |
| 7 | H | Document on letterhead of M&T Bank, dated November 20, 2013 | 592 |
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| 10 | K | Document entitled "Notice of Lien" on letterhead of New York State Department of Motor Vehicles | 640 |
| 11 | L | Document entitled "Retail Installment Contract," Bates-stamped PRFD000020 and 000021 | 651 |
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DOCUMENTS AND/OR INFORMATION REQUESTED

| DESCRIPTION | PAGE |
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| | |
|---|-----|
| BY MR. LANE: Insert full name and contact information for Kevin, the salesperson at New York Motor Group who spoke Chinese | 343 |
|---|-----|

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|---|-----|
| Insert Angel Santiago's contact information | 344 |
|---|-----|

| | |
|--|-----|
| Insert contact information for Mohamed, the sales manager at the dealership | 344 |
|--|-----|

| | |
|---|-----|
| Produce copies of any piece of paper or files retained by the dealership on any person who worked for them, including a personnel file, contact information, Social Security numbers, IRS papers, performance reviews and proof of payment, for every employee who worked at New York Motor Group between 2010 and the present | 345 |
|---|-----|

| | |
|--|-----|
| Insert contact information for the accountant identified herein as Ahmed Youssef | 349 |
|--|-----|

| | |
|---|-----|
| Insert name and contact information for the payroll company that processed payroll for New York Motor Group; if not able to provide that, defendant is requested to authorize Mr. Youssef to provide name of the payroll company | 350 |
|---|-----|

| | |
|--|-----|
| Produce all bank records for New York Motor Group, and to the extent that Mr. Eltouby has control over it, provide all bank records for Planet Motor Cars from 2010 to the present | 368 |
|--|-----|

| | |
|--|-----|
| Insert the amount of salary that Mr. Eltouby drew from Planet Motor Cars when he worked there, including dates that he took that salary | 375 |
|--|-----|

(Continued...)

DOCUMENTS AND/OR INFORMATION REQUESTED

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| | |
|--|-----|
| Insert amount of salary Mr. Eltouby drew from New York Motor Group | 376 |
|--|-----|

| | |
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| Provide copies of all contracts signed by either New York Motor Group or Planet Motor Cars with AUL for service contracts regarding any customer from 2010 to the present | 405-406 |
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| | |
|---|---------|
| Produce copies of the contracts that New York Motor Group or Planet Motor Cars had with any vendor of after-sale products as identified by Mr. Eltouby, regarding any customer from 2010 to the present | 405-406 |
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| | |
|---|-----|
| Insert name of the company that maintained the camera system described herein at New York Motor Group | 441 |
|---|-----|

| | |
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| Insert name and contact information of landlord of 60-20 Northern Boulevard, where New York Motor Group was previously in operation | 450 |
|---|-----|

BY MS. LINDERMAYER:

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| Insert name of consumer from Pennsylvania as described herein, whose loan Mr. Eltouby testified was bought back by the dealership from M&T Bank | 468 |
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C E R T I F I C A T E

STATE OF NEW YORK)
) Ss:
COUNTY OF NEW YORK }

I, MEDEA EDER, a Shorthand Reporter
and Notary Public within and for the State of
New York, do hereby certify:

That MAMDOH ELTOUBY, the witness
whose continued examination is hereinbefore set
forth, was duly sworn by me and that this
transcript of such examination is a true record
of the testimony given by such witness.

I further certify that I am not
related to any of the parties to this action by
blood or marriage and that I am in no way
interested in the outcome of this matter.

IN WITNESS WHEREOF, I have hereunto
set my hand this 15th day of May 2015.

MEDEA EDER

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UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF NEW YORK

-----X
ANWAR ALKHATIB,

Plaintiff,

-against-

NEW YORK MOTOR GROUP LLC, et al.,

Defendants.
-----X

SHAHADAT TUHIN,

Plaintiff,

-against-

NEW YORK MOTOR GROUP LLC, et al.,

Defendants.
-----X

BORIS FREIRE and MIRIAM OSORIO,

Plaintiffs,

-against-

NEW YORK MOTOR GROUP LLC, et al.,

Defendants.
-----X

SIMON GABRYS,

Plaintiff,

-against-

NEW YORK MOTOR GROUP LLC, et al.,

Defendants.
-----X

(Caption continued on next page.)

VIDEOTAPED EBT OF: NADA SMITH

DATE: February 26, 2015

TIME: 10:30 a.m.

Case No.
13-CV-02337
(ARR) (SMG)

ACTION #1

Case No.
13-CV-5643
(ARR) (SMG)

ACTION #2

Case No.
13-CV-7291
(ARR) (SMG)

ACTION #3

Case No.
13-CV-7290
(ARR) (SMG)

ACTION #4

1

2

-----X
ZHENGHUI DONG, Case No.
Plaintiff, 14-CV-2980
(ARR) (SMG)
-against- ACTION #5
NEW YORK MOTOR GROUP LLC, et al.,
Defendants.

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-----X
NASRIN CHOWDHURY, Case No.
Plaintiff, 14-CV-2981
(ARR) (SMG)
-against- ACTION #6
NEW YORK MOTOR GROUP LLC, et al.,
Defendants.

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VIDEOTAPED DEPOSITION of the
Defendant, NEW YORK MOTOR GROUP LLC, by
NADA SMITH s/h/a NADA ELTOUBY, pursuant to
Order and Notice, held at the law offices of
MFY LEGAL SERVICES, INC., 299 Broadway, 4th
floor, New York, New York, on February 26,
2015, commencing at 10:30 A.M., before MEDEA
EDER, a shorthand reporter and Notary Public
within and for the State of New York.

REINIG REPORTING, INC.
192 Lexington Avenue
Suite 805
New York, New York 10016
(212) 684-7298

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23 ALSO PRESENT:
24 MAMDOH ELTOUBY, Defendant

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S T I P U L A T I O N S

IT IS HEREBY STIPULATED AND AGREED, by
and between the attorneys for the respective
parties hereto, that filing, sealing and
certification are hereby waived.

IT IS FURTHER STIPULATED AND AGREED
that all objections, except as to the form of the
question, shall be reserved to the time
of the trial.

IT IS FURTHER STIPULATED AND AGREED
that the within examination may be signed and sworn
to before any Notary Public with the same force and
effect as though signed and sworn to before this
Court.

1
2 N A D A S M I T H , having been first
3 duly sworn by a Notary Public within and
4 for the State of New York, stated her
5 address as 3896 Michigan Avenue Road NE,
6 Cleveland, Tennessee 37323, was
7 examined and testified under oath as
8 follows:

9 oOo

10 EXAMINATION BY MR. LANE:

11 Q. Good morning, Ms. Smith. My name
12 is Peter Lane. I'm of counsel to Schlanger &
13 Schlanger, the firm that represents five of the
14 plaintiffs in these related cases. I represent
15 all plaintiffs except Mr. Tuhin.

16 Before we get into some more
17 detailed questions about these cases, I just
18 want to find out have you ever testified at a
19 deposition before?

20 A. No.

21 Q. Have you ever testified in a court
22 case before at all?

23 A. No.

24 Q. What is going to happen here is we
25 are going to go through a series of questions

1 Nada Smith

2 with you about these lawsuits and about the
3 transactions that were involved in the
4 lawsuits.

5 A. Okay.

6 Q. The court reporter is going to be
7 taking down everything that I ask and
8 everything that you say. In addition, we are
9 videotaping the testimony, so you do need to
10 speak clearly as your attorney had indicated
11 and you need to answer all questions audibly.
12 Don't shake your head to indicate "Yes" or
13 "No," because the court reporter can't take
14 that down.

15 A. Got it.

16 Q. During this deposition you are
17 under oath. Do you know what that means?

18 A. No.

19 Q. Essentially, if you do not answer
20 each question truthfully you can be certainly
21 held in contempt for making false statements
22 under oath, and there could be other
23 consequences. So you do need to speak clearly,
24 answer each question honestly, and if you don't
25 understand the question please ask me to repeat

1 Nada Smith

2 it.

3 A. Okay.

4 Q. So if I do ask you a question and
5 you don't understand it, I assume that you will
6 ask. If you don't ask, I assume it will be
7 reasonable for me to continue to assume that
8 you do understand the question.

9 A. Okay.

10 Q. Let me begin. Can you just state
11 your full legal name.

12 A. Nada Smith.

13 MR. SIMON: I'm sorry, I didn't
14 hear that. You've got to keep your
15 voice up so everybody can hear, okay?

16 THE WITNESS: Okay.

17 MR. SIMON: Can you say that
18 again?

19 THE WITNESS: Nada Smith.

20 MR. LANE: Mr. Simon, I'm just
21 going to make sure that this is on the
22 record right from the get-go.

23 You absolutely need to be here
24 because your clients are being deposed.
25 You can cite your objections. As you

1 Nada Smith
2 know, that is certainly your clients'
3 right to have you here and make those
4 objections. I do ask that you keep --
5 that you don't continue to interrupt the
6 depositions by speaking directly to your
7 client, or do anything other than raise
8 an objection. Thanks.

9 MR. SIMON: I just told her to
10 keep her voice up, because the first
11 answer she gave, I couldn't hear.

12 MR. LANE: That's exactly what I'm
13 talking about. Can you just let me
14 continue, please.

15 Q. So your full legal name is Nada
16 Smith?

17 A. Correct.

18 Q. Is "Smith" your married name?

19 A. Yes.

20 Q. What is your family name?

21 A. Eltouby.

22 Q. Could you spell that?

23 A. E-L-T-O-U-B-Y.

24 Q. How old are you?

25 A. Twenty-five.

1 Nada Smith

2 Q. Please tell me your date of birth.

3 A. 8/1/89.

4 Q. And you are married?

5 A. Correct.

6 Q. I know you just told the court
7 reporter this, but could you just repeat your
8 address for me?

9 A. Sure. It's 3896 Michigan Avenue
10 Road Northeast, Cleveland, Tennessee. Zip
11 code, 37323.

12 Q. How long have you lived at that
13 address?

14 A. About seven months.

15 Q. Where did you live before that?

16 A. At home.

17 Q. Where was that?

18 A. Do you want me to state the
19 address?

20 Q. Yes, please.

21 A. 17A Threepence Drive.

22 Q. The name of the road is
23 "Threepence"?

24 A. Yes. Spell out "three."

25 Q. Three?

1 Nada Smith

2 A. And pence, P-E --

3 Q. P-E-N-C-E?

4 A. Yes. Melville, New York. 11747.

5 Q. Did you live anywhere before that?

6 A. No.

7 Q. Whose house is that?

8 A. My dad's.

9 Q. And you grew up in that house?

10 A. Correct.

11 Q. When did you get married?

12 A. June of 2014.

13 Q. What is the highest level of
14 education that you have?

15 A. High school diploma.

16 Q. Where did you go to high school?

17 A. Half Hollow Hills High School

18 East.

19 Q. Where is that located?

20 A. In Dix Hills, New York.

21 Q. Let me ask you this: Did you
22 prepare in any way for the deposition today
23 before you came here?

24 A. I spoke with my attorney. But
25 other than that, no.

1 Nada Smith

2 Q. Did you speak with anyone other
3 than your attorney?

4 A. No.

5 Q. Did you review any documents?

6 A. No.

7 Q. So you're now living in Tennessee?

8 A. Correct.

9 Q. Do you drive?

10 A. No.

11 Q. Do you have a state ID of any
12 kind?

13 A. Yes.

14 Q. Do you have it with you?

15 A. Yes. I have it with my maiden
16 name.

17 Q. Could I see a copy of that?

18 A. Yes.

19 MR. SIMON: Can I see that first?

20 It's just an ID card.

21 THE WITNESS: Mm-hmm.

22 MR. LANE: This is your New York
23 State ID. Would you mind if we made a
24 photocopy of this? Actually, we would
25 like to make a photocopy of this.

1 Nada Smith

2 MR. SIMON: Do you really need a
3 copy of it?

4 MR. LANE: Yes.

5 THE WITNESS: Why do you need a
6 copy of that, if you don't mind me
7 asking?

8 MR. LANE: Actually, you can't ask
9 questions and I don't have to answer
10 questions.

11 THE WITNESS: Okay.

12 MR. SIMON: Do you want to mark it
13 as an exhibit?

14 MR. LANE: Sure, yes, let's do
15 that. We'll make a copy and then we'll
16 mark it as an exhibit.

17 We are making a copy of

18 Ms. Smith's New York State
19 identification card and we will mark it
20 as Plaintiff's Exhibit 1.

21 (Copy of Ms. Smith's New York
22 State identification card is marked as
23 Plaintiff's Exhibit 1 for
24 identification, as of this date.)

25 (A discussion is held off the